

## H.C. WAINWRIGHT BIOCONNECT 2021 CONFERENCE

Anthony Fernando, President & CEO Shameze Rampertab, CFO January 11, 2021

## FORWARD LOOKING STATEMENTS



This presentation includes statements relating to the Senhance Surgical System's market development and a general corporate update. These statements and other statements regarding our future plans and goals constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Such statements are subject to risks and uncertainties that are often difficult to predict, are beyond our control, and which may cause results to differ materially from expectations. Factors that could cause our results to differ materially from those described include, but are not limited to, whether the market development activities related to the Senhance Surgical System will be successful, the pace of adoption of our products by surgeons, the success and market opportunity of our products, the impact on the ongoing pandemic on our business and our customers, our current cash reach, the effect on our business on existing and new regulatory requirements and other economic and competitive factors and whether we will be able to execute upon our corporate objectives. For a discussion of the risks and uncertainties associated with TransEnterix's business, please review our filings with the Securities and Exchange Commission (SEC), including our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 16, 2020 and our other filings we make with the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which are based on our expectations as of the date of this presentation and speak only as of the origination date of this presentation. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

## **OUR STRATEGIC INTENT**



At TransEnterix, we believe in digitizing the interface between the surgeon and patient in laparoscopy to increase control and reduce surgical variability for improved patient outcomes in today's value-based healthcare environment.

## TRANSENTERIX (NYSE American:TRXC)

Senhance

EARLY-COMMERCIAL STAGE COMPANY USHERING IN A NEW ERA OF MINIMALLY INVASIVE SURGERY

Senhance Surgical Robotic System – the first and only Digital Laparoscopy platform

Significant and differentiated addressable market opportunity

FDA Cleared, CE Marked and Japan PMDA approved

Building awareness and ramping up clinical adoption

Well positioned to bring Augmented Intelligence (AI) and Machine Vision to surgery



#### **COMPANY SNAPSHOT** FIRST NEW ENTRANT IN THE FIELD OF ABDOMINAL SURGICAL ROBOTICS IN NEARLY 20 YEARS

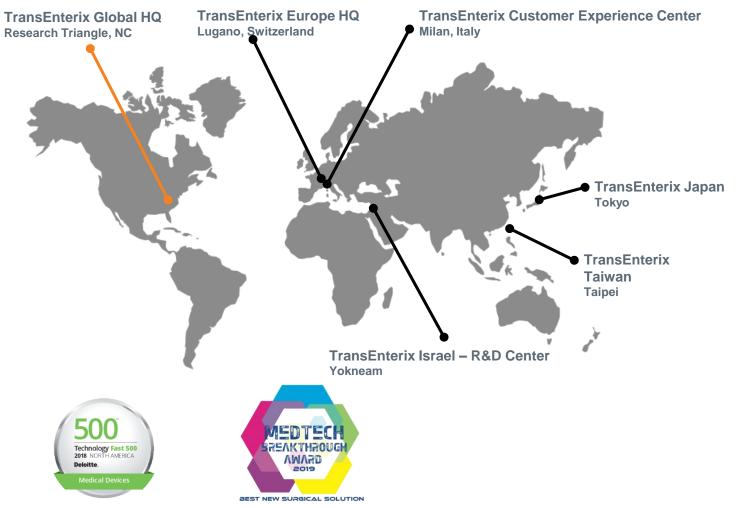


Active sites in the U.S., E.U. and Asia

4,000+ Surgeries Performed, to date

140+ global employees

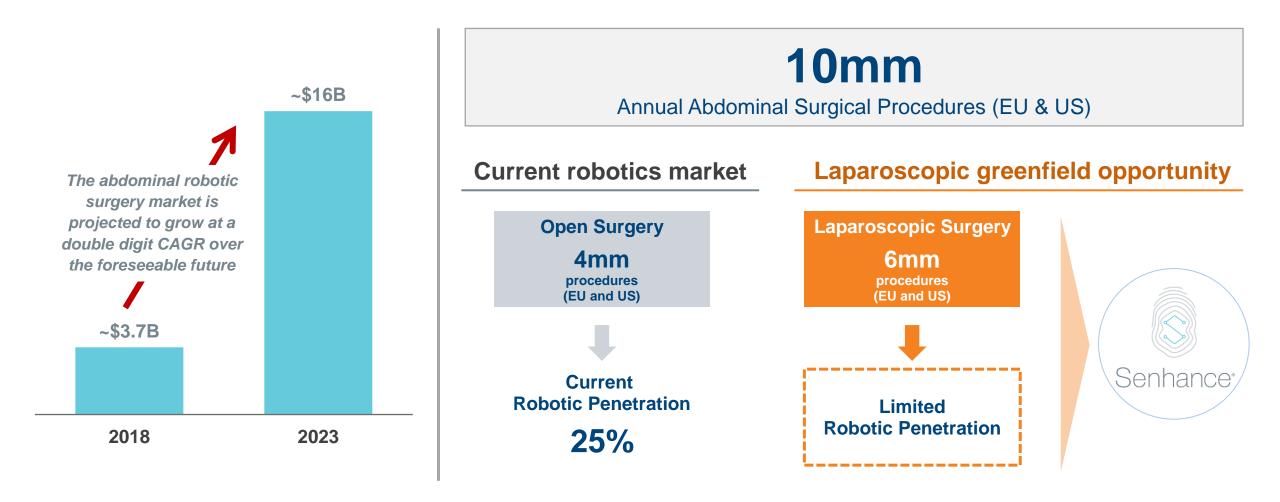
100+ Surgeon Users



## **GLOBAL TRENDS IN ROBOTIC SURGERY**



SURGICAL ROBOTICS IS A LARGE AND FAST GROWING MARKET AND LAPAROSCOPIC SURGERY IS A GREENFIELD OPPORTUNITY



#### VALUE-BASED HEALTHCARE IS FORCING HOSPITALS TO IMPROVE OUTCOMES, EFFICIENCIES, AND TALENT RETENTION THE PRESSURE AND IMPACT ON SURGEONS ARE INCREASING UNDER THE CONSTRAINTS OF VALUE-BASED HEALTHCARE





Laparoscopy is the most widely performed surgical technique and carries limitations that compound these factors and can impact clinical outcomes

#### Digital laparoscopy seeks to address these limitations

### WE ARE UNIQUELY FOCUSED ON DIGITAL LAPAROSCOPY

## AN OPPORTUNITY AND NEED TO ADD TO THE WAYS SURGICAL ROBOTICS CREATES VALUE



#### Senhance



	Digital Laparoscopy		Robotic Assisted Surgery	
	Feature	Implication	Feature	Implication
Motion	<ul> <li>Lap</li> </ul>	<ul> <li>Familiarity for laparoscopic surgeons</li> </ul>	<ul> <li>Open</li> </ul>	<ul> <li>More enabling for non- laparoscopists</li> </ul>
Instruments	<ul> <li>Fully reusable</li> </ul>	Low cost per procedure	<ul> <li>Limited Use (10x-15x max)</li> </ul>	<ul> <li>High cost per procedure</li> </ul>
	5mm and 3mm	<ul> <li>Advances MIS benefit</li> </ul>	■ 8mm	<ul> <li>Not improving invasiveness over laparoscopy</li> </ul>
Additional Features	<ul> <li>Haptic feedback</li> </ul>	<ul> <li>Restores significant sensory input</li> </ul>	<ul> <li>Wristed instruments</li> </ul>	<ul> <li>Enabling but higher cost per procedure</li> </ul>
	<ul> <li>Eye tracking camera control</li> </ul>	Novel surgical vision control		
	<ul> <li>Open vision system</li> </ul>	<ul> <li>Leverage best in class visualization technologies</li> </ul>		
	<ul> <li>Individual boom arms</li> </ul>	<ul> <li>Full patient access</li> </ul>		
	<ul> <li>Articulating instruments</li> </ul>	Enabling where needed		

Standard Laparoscopic tools, digital information and decision support tools will be the primary driver of the added value through computer assistance

#### **Competitors are following the Da Vinci model**

#### SENHANCE SYSTEM ADDRESSES KEY CHALLENGES FACING HOSPITALS AND LAPAROSCOPIC SURGEONS BUILDING THE BRIDGE FROM LAPAROSCOPY TO ROBOTICS



**First** robotic system with Augmented Intelligence (AI) and Machine Vision Capabilities

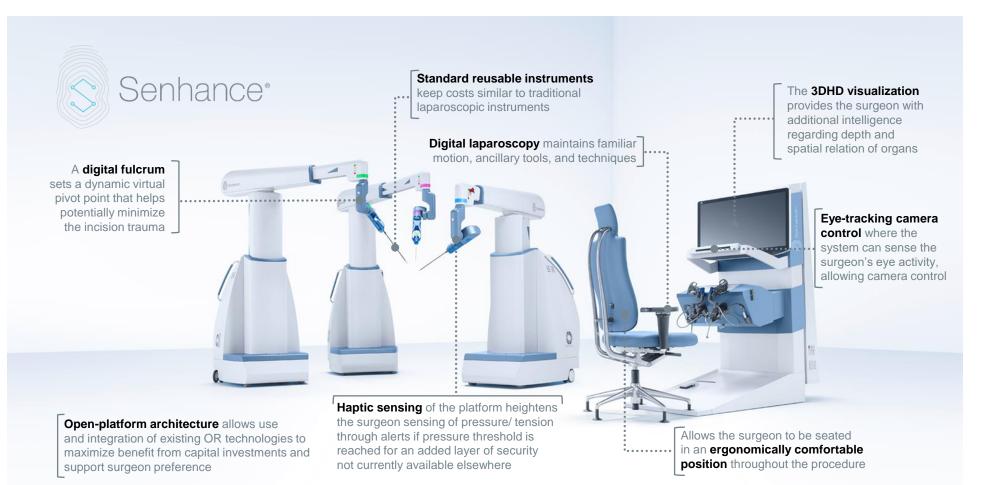
<u>FirSt</u> robotic system to offer the security of haptic feedback

**<u>First</u>** robotic system to offer simultaneous surgeon-controlled visualization

<u>86</u> different types of procedure/technique surgeries performed

New standard in minimally invasive surgery with <u>3mm</u> instruments

Developed broad instrument portfolio with <u>70</u> instruments in the catalog



## STRONG, BROAD-BASED CLINICAL PERFORMANCE



## SENHANCE DEMONSTRATING STRONG CLINICAL PERFORMANCE ACROSS THE THREE MAJOR GEOGRAPHIES

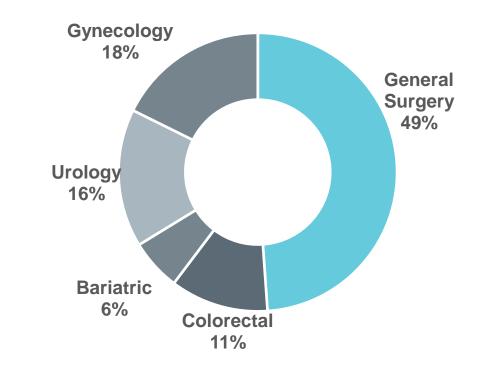
#### **GLOBAL CLINICAL CASE VOLUME TREND**



#### Strong clinical case performance in 2019 Strong momentum in Q1 2020 dampened by COVID

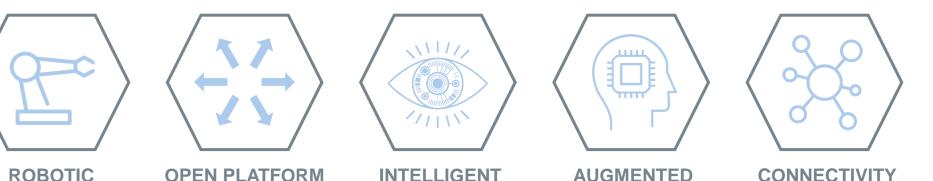
\* TransEnterix Estimates and YTD Actual

2019/2020 CASE MIX



Adoption across multiple specialty areas, demonstrating broader applicability and adoption

#### **DIGITAL LAPAROSCOPY PLATFORM – MORE THAN** THE ROBOT OUR VISION FOR DIGITAL LAPAROSCOPY GOES BEYOND THE ROBOT





MANIPULATION

**OPEN PLATFORM** ARCHITECTURE

**SCENE COGNITION** 

**INTELLIGENCE** 

CONNECTIVITY

**OPERATING ROOM** WORKFLOW

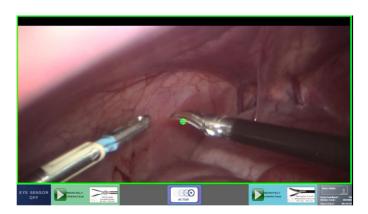


## THE FIRST MACHINE VISION SYSTEM IN ROBOTIC SURGERY TransEnterix®

#### LEADING THE WAY IN AUGMENTED INTELLIGENCE AND MACHINE **VISION IN SURGERY**

#### SENHANCE INTELLIGENT SURGICAL UNIT (ISU)







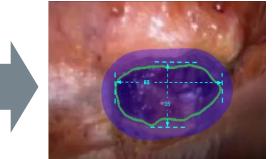
#### DEFECT IDENTIFICATION AND SIZING

#### **3D POINT TO POINT** MEASUREMENT

#### **CRITICAL STRUCTURE IDENTIFICATION**











These Features are still in development and the safety or effectiveness of these products have not been established. This product /feature is not currently for sale in any market.



## **Key Operational Accomplishments**

## **2020 OPERATIONAL HIGHLIGHTS**



#### SIGNIFICANT OPERATIONAL PROGRESS IN 2020

Ten Senhance lease agreements signed, 9 clinical programs initiated and completed ~1,400+ cases YTD

Received FDA clearance and completed first surgical procedures using Augmented Intelligence(AI) and machine vision system, Intelligent Surgical Unit (ISU)

Received CE Mark and completed first surgical procedures for pediatric use of Senhance with 3 mm instruments in Europe

Received Russia Regulatory Approval for the Senhance system

Made FDA 510(k) submission for General Surgery indication expansion

Established Asia Pacific Training Center at Saitama Medical University International Medical Center in Japan



## **2020 FINANCIALS (UNAUDITED)**



2020 Revenue ~ \$3.0 - \$3.2 million

December 31, 2020 Balance Sheet Highlights

- Cash & Restricted Cash ~\$17.5 million
- Debt None
- Cash Runway into Q3 2021

## UPCOMING MILESTONES SUPPORT OPERATIONAL GROWTH



REGULATORY SUCCESS AND PEER REVIEWED PUBLICATIONS

#### **Regulatory Milestones (1H)**

- Receive CE Mark for ISU in Europe
- Receive FDA 510(K) for General Surgery indication expansion
- File FDA 510(K) for next generation ISU
- File FDA 510(k) for articulating instruments

#### **Peer Reviewed Publications (1H)**

- Health-economic studies of Senhance, laparoscopy and robotics
- Clinical performance
- Operating room efficiency and surgeon ergonomics

Continued momentum and penetration of ISU and usage of Augmen Intelligence and Machine vision technology in the US, EU and Asia

Further expansion of Pediatrics usage in Europe



# SenhanceSurgery

WHEN YOU DIGITIZE THE INTERFACE BETWEEN THE SURGEON AND THE PATIENT, SURGERY BECOMES SAFER AND MORE PREDICTABLE





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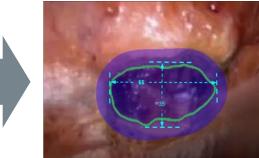
#### DEFECT IDENTIFICATION AND SIZING

#### **3D POINT TO POINT** MEASUREMENT

#### **CRITICAL STRUCTURE IDENTIFICATION**

## FUTURE FEATURE **ADDITIONS**









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