### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2021

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to

**Commission File Number 0-19437** 

# **ASENSUS SURGICAL, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 11-2962080 (I.R.S. Employer Identification No.)

1 TW Alexander Drive, Suite 160, Durham, NC 27703 (Address of principal executive offices) (Zip Code)

#### Registrant's telephone number, including area code: (919) 765-8400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ .

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer□Non-accelerated filer⊠

Accelerated Filer□Smaller reporting company⊠Emerging Growth Company□

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes 🗆 No 🗵

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Name of each exchange on which registered
Common Stock	ASXC	NYSE American
\$0.001 par value per share		

The number of shares outstanding of the registrant's common stock, as of October 29, 2021 was 234,389,729.

## ASENSUS SURGICAL, INC.

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#### FORWARD-LOOKING STATEMENTS

In addition to historical financial information, this report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, that concern matters that involve risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. These forward-looking statements are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact contained in this report, including statements regarding future events, our future financial performance, our future business strategy and the plans and objectives of management for future operations, are forward-looking statements. We have attempted to identify forward-looking statements by terminology including "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "in the event that," "may," "plans," "potential," "predicts," "should" or "will" or the negative of these terms or other comparable terminology. Although we do not make forward-looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy. Such forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by such forward-looking statements, including the impact of the coronavirus (COVID-19) pandemic on our operating results. Readers are urged to carefully review and consider the various disclosures made by us, which attempt to advise interested parties of the risks, uncertainties, and other factors that affect our business, operating results, financial condition and stock price, including without limitation the disclosures made under the captions "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Financial Statements," "Notes to Condensed Consolidated Financial Statements "and "Risk Factors" in this report, as well as the disclosures made in the Asensus Surgical, Inc. Annual Report on Form 10-K for the year ended December 31, 2020 (the "Fiscal 2020 Form 10-K"), and other filings we make with the SEC. Furthermore, such forward-looking statements speak only as of the date of this report. We expressly disclaim any intent or obligation to update any forward-looking statements after the date hereof to conform such statements to actual results or to changes in our opinions or expectations except as required by applicable law. To the extent that our business is negatively impacted due to a variety of factors, including the impact of COVID-19 on our operating results, we may implement longer-term cost reduction efforts in order to mitigate such impact. References in this report to "we," "our," "us," or the "Company" refer to Asensus Surgical, Inc., including its subsidiaries Asensus Surgical US, Inc., SafeStitch LLC, Asensus International, Inc., Asensus Surgical Italia S.r.l., Asensus Surgical Europe S.à.r.l., Asensus Surgical Taiwan Ltd., Asensus Surgical Japan K.K., Asensus Surgical Israel Ltd., Asensus Surgical Netherlands B.V., and Asensus Surgical Canada, Inc.

Any disclosure in this report regarding the receipt of CE Mark or Section 510(k) clearance for any of the Company's products does not mean or infer any endorsement of the Company's products by any government agency including, without limitation, the U.S. Food and Drug Administration, or FDA.

#### PART 1. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

#### Asensus Surgical, Inc. Condensed Consolidated Statements of Operations and Comprehensive Loss (in thousands except per share amounts) (Unaudited)

	Three Months Ended September 30,					Nine Mon Septem		
		2021	_	2020		2021		2020
Revenue:								
Product	\$	2,176	\$	436	\$	4,576	\$	992
Service		395		378		1,180		1,076
Total revenue		2,571		814		5,756		2,068
Cost of revenue:								
Product		2,659		720		6,517		2,353
Service		691		703		2,292		2,220
Total cost of revenue		3,350		1,423		8,809		4,573
Gross loss		(779)		(609)		(3,053)		(2,505)
Operating Expenses:		(110)		(000)		(0,000)		(_,000)
Research and development		4,469		4,673		12,773		12,867
Sales and marketing		3,551		3,136		10,166		10,291
General and administrative		5,557		3,462		13,397		10,426
Amortization of intangible assets		2,804		2,780		8,533		7,964
Change in fair value of contingent consideration		278		502		1,013		1,770
Restructuring and other charges		-		-		-		858
Total Operating Expenses		16,659		14,553		45,882		44,176
Operating Loss		(17,438)		(15,162)		(48,935)		(46,681)
Other Income (Expense)		(17,450)		(13,102)		(40,000)		(40,001)
Gain on extinguishment of debt		-		-		2,847		-
Change in fair value of warrant liabilities		-		63		(1,981)		(206)
Interest income		122		3		253		34
Interest expense		(65)		-		(77)		-
Employee retention tax credit		1,311		-		1,311		-
Other income (expense), net		33		16		(3)		(54)
Total Other Income (Expense), net		1,401		82		2,350		(226)
Loss before income taxes		(16,037)		(15,080)		(46,585)		(46,907)
Income tax (expense) benefit		(32)		(2)		4		1,386
Net loss		(16,069)		(15,082)		(46,581)		(45,521)
Deemed dividend related to beneficial conversion feature of preferred stock		-		-		-		(412)
Deemed dividend related to conversion of preferred stock into common stock		-		-		-		(299)
Net loss attributable to common stockholders		(16,069)		(15,082)		(46,581)		(46,232)
Comprehensive loss:								
Net loss		(16,069)		(15,082)		(46,581)		(45,521)
Foreign currency translation (loss) gain		(931)		2,101		(2,397)		2,191
Unrealized loss on available-for-sale investments		(53)		-		(53)		-
Comprehensive loss	\$	(17,053)	\$	(12,981)	\$	(49,031)	\$	(43,330)
Net loss per common share attributable to common stockholders - basic and	_							
diluted	\$	(0.07)	\$	(0.15)	\$	(0.21)	\$	(0.77)
Weighted average number of shares used in computing net loss per common share - basic and diluted		234,337		97,538		224,300		59,737
אומוע - טמאני מווע עוועופע	_	20-1,007		57,000	_	224,000	_	

See accompanying notes to unaudited condensed consolidated financial statements.

## Asensus Surgical, Inc. Condensed Consolidated Balance Sheets (in thousands, except share amounts) (Unaudited)

	September 30, 2021		December 31, 2020	
Assets				
Current Assets:				
Cash and cash equivalents	\$	59,779	\$	16,363
Short-term investments, available-for-sale		57,972		-
Accounts receivable, net		955		1,115
Inventories		11,954		10,034
Prepaid expenses		2,209		3,535
Employee retention tax credit receivable		1,311		-
Other current assets		627		2,966
Total Current Assets		134,807		34,013
Restricted cash		1,153		1,166
Long-term investments, available-for-sale		30,142		-
Inventories, net of current portion		5,963		8,813
Property and equipment, net		9,911		10,342
Intellectual property, net		12,820		22,267
Net deferred tax assets		287		307
Operating lease right-of-use assets, net		4,328		1,164
Other long-term assets		348		186
Total Assets	\$	199,759	\$	78,258
Liabilities and Stockholders' Equity				
Current Liabilities:	<i>.</i>	0.001	<i>*</i>	
Accounts payable	\$	3,231	\$	1,965
Accrued expenses		4,841		5,615
Operating lease liabilities - current portion		671		686
Deferred revenue		678		789
Notes payable - current portion, net of debt discount				1,228
Total Current Liabilities		9,421		10,283
Long-Term Liabilities:				
Contingent consideration		4,949		3,936
Noncurrent operating lease liabilities		3,888		628
Notes payable, less current portion		-		1,587
Warrant liabilities		-		255
Total Liabilities		18,258		16,689
Commitments and Contingencies (Note 11)				
Stockholders' Equity:				
Common stock \$0.001 par value, 750,000,000 shares authorized at September 30, 2021 and December 31,				
2020; 234,370,083 and 116,231,072 shares issued and outstanding at September 30, 2021 and December				
31, 2020, respectively		234		116
Preferred stock, \$0.01 par value, 25,000,000 shares authorized, no shares issued and outstanding at September 30, 2021 and December 31, 2020		-		-
Additional paid-in capital		950,242		781,397
Accumulated deficit		(769,493)		(722,912)
Accumulated other comprehensive income		518		2,968
Total Stockholders' Equity	-	181,501		61,569
	\$	199,759	\$	78,258
Total Liabilities and Stockholders' Equity	Ψ	100,700	Ψ	70,200

See accompanying notes to unaudited condensed consolidated financial statements.

### Asensus Surgical, Inc. Condensed Consolidated Statements of Changes in Stockholders' Equity (in thousands) (Unaudited)

Normal Stars         Answert         Sames         Answert         Answert         Answert         Answert         Answert         Answert         Answert         Answert         Answert		Commo	on Stock	c .	Preferre	ed Stock	Treas	Treasury Stock									
Balance, December 31, 2020         IBC, 25         IS										]	Paid-in	Ac		Ot Compr	ther ehensive	Stoc	kholders'
Stack Jacobi Association and servants         91/06         7	Balance, December 31, 2020				-			\$		\$		\$		\$			
cods         70.66         71         -         -         129.51         -         129.52           Return of control and all managements         6.11         6         -         -         32.02         -         32.02           Return of control and all managements         -         -         67         (214)         -         -         (124)           Return of control and all managements         -         -         -         -         (124)           Net los         -         -         -         -         -         (124)           Balance, March 31, 2021         223         -         -         -         -         (1230)           Balance, March 31, 2021         223         -         -         -         1.842         .         .         -         1.842         .         .         -         1.842         .	Stock-based compensation		-	-	-	-	-	-	-	-		-	-	•	-	-	
Exercise of sick uptions and servings         45,14         45         -         -         32,07         -         -         32,77           withholding tarses on restricting back.         -         -         67         (210)         -         -         (213)           withholding tarses on restricting back.         -         -         67         (214)         -         (133)           Withholding tarses on restricting back.         -         -         944,407         (133)         (133)           Stock back of any state target tar																	
Avail of president sole, busy sole					-	-	-		-				-		-		
Ream of common stock to pay with advantage and a method in stock to pay with advantage and advantage					-		-		-		32,087				-		
withheding mars on restricted stock         -         -         67         -         (11)         -         -         (12)           Second-land of inserved stock         -         -         -         -         (1330)         (1330)         (1330)         (1330)           Net low         -         -         -         -         -         (1340)         .         -         (1330)         (1330)         (1330)         (1330)         (1330)         . <t< td=""><td></td><td>700</td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></t<>		700		-													1
Other comprehensive lines         . <td></td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>67</td> <td></td> <td>-</td> <td></td> <td>(214)</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>(214)</td>		-		-	-	-	67		-		(214)		-		-		(214)
Net loss		-		-	-	-	(67	)	-		-		-		-		-
Balance, March 31, 2021         22,77         223         -         -         -         944.997         (740,255)         1.009         5 205.91           Stock-based compensation (common stock, net of issuance Common stock, net of issu		-		-	-	-	-		-		-		- (17.2.40)		(1,938)		
Stock-based compensation         -         -         -         -         -         1.842         -         -         1.842           Costs         328         -         -         -         992         -         991           Costs         000         1         -         -         377         -         1377           Acard of restricted sock axiss         672         -         -         246         (129)         -         1023           Cancel lation of restary stock         -<		- 222.717		-	-	-	-		-		-				1 020	¢	
Lasance of common stock, and i susance (sissicate) games and sumants         3.3.2         ·		232,717		235						_			(740,232)		1,030	φ	
cms         332         -         -         -         992         -         -         992           Acard of restricted stock inter         674         1         -         -         337         -         -         337           Acard of restricted stock inter         674         1         -         -         246         (629)         -         -         (72)           Cancellation of resurp stock         -         -         -         (246)         -											1,042						1,042
Award of persidiced stock lines         674         1         -         -         -         -         -         1           Withholding axes on restricted stock         -         -         -         246         (825)         -         -         (829)           Withholding axes on restricted stock         -         -         -         246         (825)         -         -         772	costs			-	-	-	-		-				-		-		
Return foromnon stock to pay withholding tases on restrict goal of the start y stock				-	-	-	-		-		337		-		-		
withibiding taxes on restricted sock         -         -         -         246         (829)         -         -         (829)           Concellation of resurve sock         -		674		1	-	-	-		-		-		-		-		1
Cancellation of reasury sock		_		_	_	_	246		_		(829)						(829)
Other comprehensive loss       - </td <td></td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>)</td> <td>-</td> <td></td> <td>(025)</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>(025)</td>		-		-	-	-		)	-		(025)		-				(025)
Balance, June 30, 2021         234,231         8         2.44         . <t< td=""><td></td><td>-</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>472</td><td></td><td></td></t<>		-		-	-	-	-		-		-		-		472		
Stock-based compensation         2,961         2,961         2,961         2,961           costs         21         -         -         47         -         47           costs         5         -         -         -         2,961         -         2,961           costs         5         -         -         -         47         -         47           Award of restricted sock units         113         -         -         -         -         -         2           Award of restricted sock units         113         -         12,93         -         -         -         -         -         -         -         -         -	Net loss	-		-	-	-	-		-		-				-		
Issuance of common stock, net of issuance of common stock, net of issuance of stock options and warrants 5		234,231	\$	234	-	\$-		\$	-	\$		\$	(753,424)	\$	1,502	\$	
costs         21         -         -         -         47         -         47           Award of restricted stock unitis         113         -         -         -         2         -         -         2           Award of restricted stock unitis         113         -         -         -         2         -		-		-	-	-	-		-		2,961		-		-		2,961
Exercise of stock options and warrants         5         -         -         -         -         2         -         -         2           Return of common stock to pay         -         10.009         -         -         13.019         20.691         \$         21.323         Sockassed compension stock perfered stock and warass under 2000 financing, net of issuance of common stock perfered stock to common stock perfered st		21									477						47
Award of restricted stock units       113       -				-					-						-		
Return of common stock to pay withholding taxes on restricted stock				-	-	-	-		-		-		-		-		
Cancellation of treasury stock       -       <	Return of common stock to pay																
Other comprehensive loss       . </td <td></td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td></td> <td>(17)</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>(17)</td>		-		-	-	-			-		(17)		-		-		(17)
Net loss       -<		-		-	-	-	(6	)	-		-		-		-		-
Balance, September 30, 2021         234,370         \$         234         .         \$         .         \$         \$         950,242         \$         (769,493)         \$         5118         \$         181,501           Balance, December 31, 2019         20,691         \$         21         .         \$         .         <				-							-		(16.069)		(984)		
Damage Specified 19, 2019         20,691         \$         21         \$         -         -         -         -         -         -         -         -         -         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         -         1,923         -         1,923         -         1,923         -         1,923         -         1,923         -         1,923         -         1,923         -         1,323         -         1,323         -         1,323         -         1,323         -         1,323         -         1,323         -         1,323         -         1,323         -         1,212         -         -         -         2,470         -         -         2,470         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td></td> <td>234.370</td> <td>\$</td> <td>234</td> <td></td> <td>\$ -</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td>950.242</td> <td>\$</td> <td></td> <td>\$</td> <td>518</td> <td>\$</td> <td></td>		234.370	\$	234		\$ -		\$		\$	950.242	\$		\$	518	\$	
Stock-based compensation       -       -       1,923       -       -       1,923         Issuance of common stock, prefered stock       -       -       13,432       -       -       13,525         Issuance of common stock, prefered stock to common stock, prefered stock to common stock, prefered stock to common stock prefered stock to prefered stock to prefered stock units       -       -       -       11,205       -       -       -       12,212         Conversion of prefered stock to common stock prefered stock to common stock prefered stock to common stock prefered stock units       141       -       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -       -       -       2,468       -       -       -       -       2,470         Award of restricted stock units       141       -       -       -       2,869       -	Balance, September 30, 2021	201,070	Ψ			Ŷ		Ψ		<b>—</b>	550,212	-	(700)100	÷	510	-	101,501
Stock-based compensation       -       -       1,923       -       -       1,923         Issuance of common stock, prefered stock       -       -       13,432       -       -       13,525         Issuance of common stock, prefered stock to common stock, prefered stock to common stock, prefered stock to common stock prefered stock to pay       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -       -       -       2,88       (33)       -       -       -       3,03       30       -       -       -       6,72       6,72       -       -       6,72       6,72       6,72       -       -       -       -       -       -       -       -       -       -       -       -       - </td <td>Balance, December 31, 2019</td> <td>20,691</td> <td>\$</td> <td>21</td> <td>-</td> <td>\$ -</td> <td>-</td> <td></td> <td>-</td> <td>\$</td> <td>720,484</td> <td>\$</td> <td>(663,600)</td> <td>\$</td> <td>(1,370)</td> <td>\$</td> <td>55,535</td>	Balance, December 31, 2019	20,691	\$	21	-	\$ -	-		-	\$	720,484	\$	(663,600)	\$	(1,370)	\$	55,535
and warants under 2020 financing, net of issuance costs 14,122 14 7,937 79 - 13,432 - 13,432 - 13,432 Issuance of common stock, net of issuance of common stock net of issuance of common stock to a 14 - 1 - 1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2		-		-	-	-	-		-		1,923				-		1,923
issuance costs 14,122 14 7,937 79 - 13,22 - 13,25 Issuance for common stock, net of issuance of common stock, net of issuance of common stock, net of issuance of common stock to common of preferred stock to common of preferred stock to common stock and of estimates for Series B Warrants 2,041 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2																	
Issuance of common stock, net of issuance costs       7,030       7       -       -       11,205       -       11,212         Conversion of preferred stock to common stock and of preferred stock to common stock net of issuance of common stock of issuance of common stock net of issuance of comm		14 177		14	7 027	70					12 /22						12 525
costs       7,030       7       -       -       -       11,205       -       -       11,212         Conversion of preferred stock to common stock       3,053       3       (3,053)       (30)       -       -       27       - <td< td=""><td></td><td>14,122</td><td></td><td>14</td><td>7,937</td><td>73</td><td>-</td><td></td><td>-</td><td></td><td>13,432</td><td></td><td>-</td><td></td><td>-</td><td></td><td>15,525</td></td<>		14,122		14	7,937	73	-		-		13,432		-		-		15,525
stock       3.053       3       (3,053)       (30)       -       27       -       -       -         Exchange of shers B Warrants       2,041       2       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -       -       -       2,468       -       -       2,470         Return of common stock to pay       -       -       28       -		7,030		7	-	-	-		-		11,205		-		-		11,212
Exchange of shares for Series B Warrants       2,041       2       -       -       2,468       -       -       2,470         Award of restricted stock units       141       -																	
Award of restricted stock units       141       -					(3,053)	(30	) -		-				-		-		-
Return of common stock to pay withholding taxes on restricted stock       -       -       -       28       -       -       -       (33)         Cancellation of treasury stock       -       -       -       (28)       -				2	-	-	-		-		2,468		-		-		2,470
withholding taxes on restricted stock       -       -       -       28       -       (33)       -       -       (33)         Cancellation of treasury stock       -       -       -       (28)       -		141		-	-	-	-		-				-		-		-
Cancellation of treasury stock       -       -       -       (28)       -		-		-	-	-	28		-		(33)		-		-		(33)
Net loss       -<	Cancellation of treasury stock	-		-	-	-	(28	)	-		-		-				-
Balance, March 31, 2020         47,078         47         4,884         49         -         749,506         (680,198)         (2,242)         \$         67,162           Stock-based compensation         -         -         -         1,933         -         -         1,933           Exercise of warrants         4,913         5         -         -         3,335         -         -         3,340           Conversion of preferred stock to common stock         4,884         5         (4,884)         (49)         -         -         44         -         -         -         -         3,340           stock         4,884         5         (4,884)         (49)         -         -         44         - <td< td=""><td></td><td>-</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>(872)</td><td></td><td></td></td<>		-		-	-	-	-		-		-		-		(872)		
Stock-based compensation       -       -       -       -       1,933       -       -       1,933         Exercise of warrants       4,913       5       -       -       -       3,335       -       -       1,933         Stock-based common stock       4,884       5       (4,884)       (49)       -       -       3,335       -       -       3,340         Other comprehensive loss       28       -		47.070		-	-	-					740 500				(2.242)	¢	
Exercise of warrants       4,913       5       -       -       3,335       -       -       3,340         Conversion of prefered stock to common stock       4,884       5       (4,884)       (49)       -       -       44       -       -       -       -         Award of restricted stock units       28       - <td></td> <td>4/,0/8</td> <td></td> <td>4/</td> <td>4,884</td> <td>49</td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>(680,198)</td> <td></td> <td>(2,242)</td> <td>э</td> <td></td>		4/,0/8		4/	4,884	49	-		-				(680,198)		(2,242)	э	
Conversion of preferred stock to common       4,884       5       (4,884)       (49)       -       -44       -       -       -         Award of restricted stock units       28       -		4.913		5	-	-	-		-				-		-		
Award of restricted stock units       28       -											-,						-/
Other comprehensive loss       -       -       -       -       -       -       962       962         Net loss       -       -       -       -       -       -       -       -       962       962         Balance, June 30, 2020       56,093       \$       57       -       -       -       -       -       (13,840)       -       (13,840)         Balance, June 30, 2020       56,093       \$       57       -       \$       -       \$       5       754,818       \$       (694,038)       \$       (12,840)       \$       5       59,557         Stock-based compensation       -       -       -       -       -       -       -       1,944       -       -       1,944         Award of restricted stock units       119       -				5	(4,884)	(49	) -		-		44		-		-		-
Net loss       -       -       -       -       -       -       (13,840)       -       (13,840)         Balance, June 30, 2020       56,903       \$       57       -       \$       -       \$       754,818       \$       (694,038)       \$       (12,840)         Balance, June 30, 2020       56,903       \$       577       -       \$       -       \$       \$       754,818       \$       (694,038)       \$       (12,840)       \$       59,557         Stock-based compensation       -       -       -       -       1,944       -       -       1,944         Award of restricted stock units       119       -       1,944       - <t< td=""><td></td><td>28</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td></td></t<>		28		-	-	-	-		-		-		-		-		
Balance, June 30, 2020         56,903         \$ 57         -         \$         -         \$         754,818         \$ (694,038)         \$ (1,280)         \$ 59,557           Stock-based compensation         -         -         -         -         1,944         -         -         1,944           Award of restricted stock units         119         -         -         -         -         1,944           Issuance of common stock, net of issuarce         119         -         -         -         -         -         -         -         1,944           Other comprehensive loss         42,857         43         -         -         -         -         -         13,606         -         -         13,649           Other comprehensive loss         -         -         -         -         -         -         12,011         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,101         2,102         -         -         15,082         -         -         15,082         -         -         15,082         -         -         15,082         -				-							-		(13.840)		962		
Stock-based compensation         -         -         -         -         1,944         -         -         1,944           Award of restricted stock units         119         -         -         -         -         -         -         1,944         -         -         1,944           Award of restricted stock units         119         -         1,944         -         -         -         1,944         -         13,649         -         -         13,649         -         -         13,649         -         -         12,010         -         12,010         -         12,010         -		56.903	\$	57	-	\$ -		\$	_	\$	754,818	\$		\$	(1,280)	\$	
Award of restricted stock units     119     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     13,606     -     -     13,649       Other comprehensive loss     -     -     -     -     -     -     13,606     -     -     13,649       Net loss     -     -     -     -     -     -     -     2,101     2,101			Ψ	-		Ψ -		ψ		Ψ		Ψ	-	<u></u>	(1,200)	Ψ	
Issuance of common stock, net of issuance           costs         42,857         43         -         -         -         13,606         -         -         13,649           Other comprehensive loss         -         -         -         -         -         13,606         -         -         13,649           Net loss         -         -         -         -         -         -         13,606         -         -         13,649           Other comprehensive loss         -         -         -         -         -         -         2,101         2,101           Net loss         -         -         -         -         -         -         -         (15,082)         -         (15,082)	Award of restricted stock units	119		-	-	-	-		-				-		-		-
Other comprehensive loss         -         -         -         -         2,101         2,101           Net loss         -         -         -         -         -         -         -         -         15,082)         -         -         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         (15,082)         -         <	Issuance of common stock, net of issuance																
Net loss					-	-	-		-		13,606		-		-		
	-	-		-	-	-	-		-		-		(15.002)		2,101		
Balance, September 30, 2020 <u>30,075 \$ 100 - \$ 02,109</u>		90.870	\$	100		\$		¢	-	¢	770 368	¢		\$	- 971	\$	
	balance, September 30, 2020	30,073	Ψ	100		Ψ		φ		Ψ	110,000	φ	(703,120)	Ψ	021	Ψ	0 <b>-</b> ,100

See accompanying notes to unaudited condensed consolidated financial statements.

### Asensus Surgical, Inc. Condensed Consolidated Statements of Cash Flows (in thousands) (Unaudited)

	Nine Months Ended Septemb			ptember 30,
		2021		2020
Operating Activities:				
Net loss	\$	(46,581)	\$	(45,521)
Adjustments to reconcile net loss to net cash and cash equivalents used in operating activities:				
Depreciation		2,416		2,015
Amortization of intangible assets		8,533		7,964
Amortization of discounts and premiums on investments, net		65		-
Stock-based compensation		6,589		5,800
Gain on extinguishment of debt		(2,847)		-
Deferred tax benefit		(4)		(1,386)
Write down of inventory		377		-
Change in fair value of warrant liabilities		1,981		206
Change in fair value of contingent consideration		1,013		1,770
Changes in operating assets and liabilities:				
Accounts receivable		113		(252)
Inventories		(1,941)		(4,410)
Operating lease right-of-use assets		(3,174)		(1,045)
Prepaid expenses		1,220		1,269
Employee retention tax credit receivable		(1,311)		-
Other current and long-term assets		2,098		2,009
Accounts payable		1,376		(706)
Accrued expenses		(588)		(1,772)
Deferred revenue		(81)		(56)
Operating lease liabilities		3,259		1,115
Other long-term liabilities		-		(910)
Net cash and cash equivalents used in operating activities		(27,487)		(33,910)
Investing Activities:				
Purchase of available-for-sale investments		(88,232)		-
Purchase of property and equipment		(838)		(3)
Net cash and cash equivalents used in investing activities		(89,070)		(3)
Financing Activities:				
Proceeds from issuance of common stock, preferred stock and warrants under 2020 financing, net of				
issuance costs		-		13,525
Proceeds from issuance of common stock, net of issuance costs		130,361		24,861
Proceeds from notes payable, net of issuance costs				2,815
Taxes paid related to net share settlement of vesting of restricted stock units		(1,058)		(33)
Payment of contingent consideration		-		(74)
Proceeds from exercise of stock options and warrants		30,838		3,340
Net cash and cash equivalents provided by financing activities		160,141		44,434
		100,111		1,101
Effect of exchange rate changes on cash and cash equivalents		(181)		30
Net increase in cash, cash equivalents and restricted cash		43,403		10,551
Cash, cash equivalents and restricted cash, beginning of period		17,529		10,567
	\$	60,932	\$	21,118
Cash, cash equivalents and restricted cash, end of period	Ψ	00,332	Ψ	21,110
Supplemental Schedule of Non-cash Investing and Financing Activities:				
Transfer of inventories to property and equipment	\$	2,156	\$	5,839
Reclass of warrant liability to common stock and additional paid-in-capital	\$	2,236	\$	-
Lease liabilities arising from obtaining right-of-use assets	\$	3,857	\$	-
Exchange of common stock for Series B Warrants	\$	-	\$	2,470
Transfer of in-process research and development to intellectual property	\$	-	\$	2,425
Conversion of preferred stock to common stock	\$	-	\$	79

See accompanying notes to unaudited condensed consolidated financial statements.

### Asensus Surgical, Inc. Notes to Condensed Consolidated Financial Statements (Unaudited)

### 1. Organization and Capitalization

Asensus Surgical, Inc. (formerly known as TransEnterix, Inc.) (the "Company") is a medical device company that is digitizing the interface between the surgeon and the patient to pioneer a new era of Performance-Guided Surgery<sup>TM</sup> by unlocking clinical intelligence for surgeons to enable consistently superior outcomes and a new standard of surgery. The Company is focused on the market development for and commercialization of the Senhance<sup>®</sup> Surgical System, which digitizes laparoscopic minimally invasive surgery, or MIS. The Senhance System is the first and only digital, multi-port laparoscopic platform designed to maintain laparoscopic MIS standards while providing digital benefits such as haptic feedback, robotic precision, comfortable ergonomics, advanced instrumentation including 3 mm microlaparoscopic instruments, eye-sensing camera control and fully-reusable standard instruments to help maintain per-procedure costs similar to traditional laparoscopy.

The Senhance System is available for sale in Europe, the United States, Japan, Taiwan, Russia and select other countries.

- The Senhance System has a CE Mark in Europe for adult and pediatric laparoscopic abdominal and pelvic surgery, as well as limited thoracic surgeries excluding cardiac and vascular surgery.
- In the United States, the Company has received 510(k) clearance from the FDA for use of the Senhance System in general laparoscopic surgical procedures and laparoscopic gynecologic surgery in a total of 31 indicated procedures, including benign and oncologic procedures, laparoscopic inguinal, hiatal and paraesophageal hernia, sleeve gastrectomy and laparoscopic cholecystectomy (gallbladder removal) surgery.
- In Japan, the Company has received regulatory approval and reimbursement for 98 laparoscopic procedures.
- The Senhance System has received its registration certificate by the Russian medical device regulatory agency, Roszdravnadzor, allowing for its sale and utilization throughout the Russian Federation.

In 2020, the Company obtained regulatory clearance for the Senhance ultrasonic system in Taiwan and Japan. On February 12, 2020, the Company expanded its claims in the EU for the Senhance System to include pediatric patients, allowing accessibility to more surgeons and patients, as well as expanding its potential market to include pediatric hospitals in Europe. The Company anticipates the robotic precision provided by the Senhance System, coupled with the already available 3 mm diameter instruments, will prove to be an effective tool in surgery with smaller patients.

On March 13, 2020, the Company announced that it received FDA clearance for the Intelligent Surgical Unit<sup>TM</sup> (ISU<sup>TM</sup>) for use with the Senhance System. The Company believes it is the first such FDA submission seeking clearance for machine vision technology in abdominal robotic surgery. On September 23, 2020, the Company announced the first surgical procedures successfully completed using the ISU. On September 1, 2021, the Company announced that it received FDA clearance for an expansion of machine vision capabilities. On January 19, 2021, the Company announced that it received CE Mark for the ISU. Lastly, on July 28, 2021, the Company announced that it received FDA clearance for 5 mm diameter articulating instruments, offering better access to difficult-to-reach areas of the anatomy by providing two additional degrees of freedom. These instruments have previously received CE Mark for use in the EU.

On October 31, 2018, the Company acquired the assets, intellectual property and highly experienced multidisciplinary personnel of MST Medical Surgical Technologies, Inc., or MST, an Israeli-based medical technology company. Through this acquisition the Company acquired MST's AutoLap<sup>TM</sup> assets and technology, one of the only image-guided robotic scope positioning systems with FDA clearance and CE Mark. The Company believes MST's image analytics technology will accelerate and drive meaningful Senhance System developments and allow the Company to expand the Senhance System to add augmented, intelligent vision capability. The Company sold the AutoLap assets in October 2019, while retaining the core technology.

### **At-the-Market Offering**

On May 19, 2021, the Company entered into a Controlled Equity Offering<sup>SM</sup> Sales Agreement (the "Agreement") with Cantor Fitzgerald & Co. ("Cantor"), Robert W. Baird & Co. Incorporated ("Baird") and Oppenheimer & Co. Inc. ("Oppenheimer"). Each of Cantor, Baird and Oppenheimer are individually an "Agent" and collectively are the "Agents" under the Agreement. Also on May 19, 2021, the Company filed a prospectus supplement relating to an at-the-market offering (the "2021 ATM Offering") by the Company of up to an aggregate of \$100,000,000 of shares of the Company's common stock, par value \$0.001 per share (the "Common Stock"), which shares of Common Stock are registered under the Registration Statement on Form S-3 ASR (File No. 333-256284) and automatically effective on May 19, 2021.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") and include the accounts of the Company and its direct and indirect wholly owned subsidiaries. The Company has prepared the accompanying unaudited interim condensed consolidated financial statements in accordance with the instructions to Form 10-Q and the standards of accounting measurement set forth in the Interim Reporting Topic of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). Consequently, the Company has not necessarily included in this Form 10-Q all information and footnotes required for audited financial statements. In the opinion of the Company's management, the accompanying unaudited condensed consolidated financial statements in this Form 10-Q contain all adjustments, consisting only of normal recurring adjustments, except as otherwise indicated, necessary for a fair statement of its financial position, results of operations, and cash flows of the Company for all periods presented. The results reported in these condensed consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for any subsequent period or for the entire year. These unaudited condensed consolidated financial statements and notes thereto should be read in conjunction with the Company's audited financial statements and the notes thereto included in the Fiscal 2020 Form 10-K. Certain information and footnote disclosures normally included in the annual financial statements. The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by U.S. GAAP.

#### Liquidity

The Company had an accumulated deficit of \$769.5 million and working capital of \$125.4 million as of September 30, 2021. The Company has not established sufficient sales revenues to cover its operating costs and believes it may require additional capital in the future to proceed with its operating plan.

The Company believes the COVID-19 pandemic will continue to negatively impact its operations and ability to implement its market development efforts, which will have a negative effect on its financial condition.

In the first quarter of 2021, the Company raised additional capital through equity offerings, including raising net proceeds of \$73.4 million in a January 2021 public offering, \$28.6 million in a January 2021 registered direct offering, and \$27.3 million in an at-the-market offering launched in 2020 (the "2020 ATM Offering"). Also, outstanding Series B, C and D warrants were exercised in the nine months ended September 30, 2021 for aggregate proceeds to the Company of \$30.6 million.

In the second quarter of 2021, the Company launched the 2021 ATM Offering and raised proceeds, net of legal costs and commissions, of \$1.2 million under this offering in the nine months ended September 30, 2021.

As of September 30, 2021, the Company had cash, cash equivalents, short-term and long-term investments, excluding restricted cash, of approximately \$147.9 million.

While the Company believes that its existing cash, cash equivalents, and short-term investments as of September 30, 2021 will be sufficient to sustain operations for at least the next 12 months from the issuance of these financial statements, the Company believes it may need to obtain additional financing in the future to proceed with its business plan. Management's plan to obtain additional resources for the Company may include additional sales of equity under the 2021 ATM Offering or otherwise, traditional financing, such as loans, entry into a strategic collaboration, entry into an out-licensing arrangement or provision of additional distribution rights in some or all of our markets. However, management cannot provide any assurance that the Company will be successful in accomplishing any or all of its plans.

#### **Risk and Uncertainties**

The Company is subject to risks similar to other similarly sized companies in the medical device industry. These risks include, without limitation: potential negative impacts on the Company's operations caused by the COVID-19 pandemic; the historical lack of profitability; the Company's ability to raise additional capital; the success of its market development efforts, the liquidity and capital resources of its partners; its ability to successfully develop, clinically test and commercialize its products; the timing and outcome of the regulatory review process for its products; changes in the health care and regulatory environments of the United States, the United Kingdom, the European Union, Japan, Taiwan and other countries in which the Company operates or intends to operate; its ability to attract and retain key management, marketing and scientific personnel; its ability to successfully prepare, file, prosecute, maintain, defend and enforce patent claims and other intellectual property rights; its ability to successfully transition from a research and development company to a marketing, sales and distribution company; competition in the market for robotic surgical devices; and its ability to identify and pursue development of additional products.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include impairment considerations for long- term intangible assets, fair value estimates related to contingent consideration, warrant liabilities, stock compensation expense, revenue recognition, accounts receivable reserves, short-term and long-term investments, excess and obsolete inventory reserves, inventory classification between current and non-current, measurement of lease liabilities and corresponding right-of-use ("ROU") assets, and deferred tax asset valuation allowances.

The COVID-19 pandemic has caused significant social and economic restrictions that have been imposed in the United States and abroad, which has resulted in significant volatility in the global economy and led to reduced economic activity. In the preparation of these financial statements and related disclosures, the Company has assessed the impact that COVID-19 has had on its estimates, assumptions, forecasts, and accounting policies. The Company continues to monitor closely the COVID-19 pandemic impact on its estimates, assumptions and forecasts used in the preparation of its financial statements. As the COVID-19 situation is unprecedented and ever evolving, future events and effects related to COVID-19 cannot be determined with precision, and actual results could significantly differ from estimates or forecasts.

#### **Principles of Consolidation and Foreign Currency Considerations**

The accompanying condensed consolidated financial statements include the accounts of the Company and its direct and indirect wholly owned subsidiaries, Asensus Surgical US, Inc., SafeStitch LLC, Asensus International, Inc., Asensus Surgical Italia S.r.l., Asensus Surgical Europe S.à.r.l., Asensus Surgical Taiwan Ltd., Asensus Surgical Japan K.K., Asensus Surgical Israel Ltd., Asensus Surgical Netherlands B.V., and Asensus Surgical Canada, Inc. All intercompany accounts and transactions have been eliminated in consolidation.

The functional currency of the Company's operational foreign subsidiaries is predominantly the Euro. The assets and liabilities of the Company's foreign subsidiaries are translated into U.S. dollars at exchange rates in effect at the balance sheet date. Income and expense items are translated at the average exchange rates prevailing during the period. The cumulative translation effect for a subsidiary using a functional currency other than the U.S. dollar is included in accumulated other comprehensive income or loss as a separate component of stockholders' equity.

The Company's intercompany accounts are denominated in the functional currency of the foreign subsidiary. Gains and losses resulting from the remeasurement of intercompany receivables that the Company considers to be of a long-term investment nature are recorded as a cumulative translation adjustment in accumulated other comprehensive income or loss as a separate component of stockholders' equity, while gains and losses resulting from the remeasurement of intercompany receivables from a foreign subsidiary for which the Company anticipates settlement in the foreseeable future are recorded in the condensed consolidated statements of operations and comprehensive loss. The net gains and losses included in net loss in the condensed consolidated statements of operations and comprehensive loss for the three and nine months ended September 30, 2021 and 2020 were not significant.

#### Cash and Cash Equivalents, Restricted Cash, and Investments

The Company considers all highly liquid investments with original maturities of 90 days or less at the time of purchase to be cash equivalents.

Restricted cash as of September 30, 2021 and December 31, 2020 includes \$1.2 million and \$1.2 million, respectively, in cash accounts held as collateral primarily under the terms of an office operating lease, credit cards, and automobile leases.



The Company's investments as of September 30, 2021 consisted of corporate money market funds, commercial paper and corporate bonds and were classified as available-for-sale. Investments classified as available-for-sale are measured at fair value, and net unrealized gains and losses are recorded as a component of accumulated other comprehensive income (loss) on the balance sheet until realized. Realized gains and losses on sales of investment securities are determined based on the specific-identification method and are recorded in interest expense, net. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity computed under the effective interest method. Such amortization and accretion is included in interest expense, net. The Company held no investments as of December 31, 2020. There were no gross realized gains or losses for the three or nine months ended September 30, 2021, and September 30, 2020. There have been no unrealized gains or losses reclassified from accumulated other comprehensive income (loss). Investments with remaining maturities at date of purchase greater than 90 days and remaining maturities as of the reporting period less than one year are classified as short-term investments. Investments with remaining maturities greater than one year are classified as long-term investments.

#### **Concentrations and Credit Risk**

The Company's principal financial instruments subject to potential concentration of credit risk are cash and cash equivalents, and investments, including amounts held in money market funds, commercial paper, and corporate bonds. The Company places cash deposits with a federally insured financial institution. The Company maintains its cash at banks and financial institutions it considers to be of high credit quality; however, the Company's domestic cash deposits may at times exceed the Federal Deposit Insurance Corporation's insured limit. Balances in excess of federally insured limitations may not be insured. The Company has not experienced losses on these accounts, and management believes that the Company is not exposed to significant risks on such accounts. Investments are stated at their estimated fair values, based on quoted market prices for the same or similar instruments. The counterparties to the agreements relating to the Company's investments consist of various major corporations, financial institutions, and government agencies of high credit standing.

The Company's accounts receivable are derived from sales and leases to customers located throughout the world. The Company evaluates its customers' financial condition and, generally, requires no collateral from its customers. The Company provided reserves for potential credit losses and recorded no bad debt charges during the three and nine months ended September 30, 2021 and 2020. The Company had four customers who constituted 58% of the Company's net accounts receivable as of September 30, 2021. The Company had seven customers who constituted 68% of the Company's net accounts receivable at December 31, 2020. The Company had one customer who accounted for 61% of revenue in the three months ended September 30, 2021 and nine customers who accounted for 57% of revenue in the three months ended September 30, 2021 and nine customers who accounted for 58% of revenue in the nine months ended September 30, 2021 and nine customers who accounted for 58% of revenue in the nine months ended September 30, 2021 and nine customers who accounted for 58% of revenue in the nine months ended September 30, 2021 and nine customers who accounted for 58% of revenue in the nine months ended September 30, 2021 and nine customers who accounted for 58% of revenue in the nine months ended September 30, 2020.

#### **Accounts Receivable**

Accounts receivable are recorded at net realizable value, which includes an allowance for estimated uncollectible accounts. The allowance for uncollectible accounts was determined on a customer specific basis based on deemed collectability. The allowance for doubtful accounts was \$1.7 million and \$1.8 million as of September 30, 2021 and December 31, 2020, respectively.

#### Inventories

Inventories are stated at the lower of cost (determined on a first-in, first-out basis) or net realizable value. Inventory costs include direct materials, direct labor, and normal manufacturing overhead. The Company records reserves, when necessary, to reduce the carrying value of inventory to its net realizable value. Management considers forecast demand in relation to the inventory on hand, competitiveness of product offerings, market conditions and product life cycles when determining excess and obsolescence and net realizable value adjustments. At the point of loss recognition, a new, lower-cost basis for that inventory is established, and any subsequent improvements in facts and circumstances do not result in the restoration or increase in that newly established cost basis.

Any inventory on hand at the measurement date in excess of the Company's current requirements based on anticipated levels of sales is classified as longterm on the Company's condensed consolidated balance sheets. The Company's classification of long-term inventory requires it to estimate the portion of on hand inventory that can be realized over the upcoming twelve months.

#### **Intellectual Property**

Intellectual property consists of purchased patent rights and developed technology acquired as part of previous business acquisitions. Amortization of the patent rights is recorded using the straight-line method over the estimated useful life of the patents of 10 years. Amortization of the developed technology is recorded using the straight-line method over the estimated useful life of 5 to 7 years.

The Company periodically evaluates intellectual property for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. To determine the recoverability, the Company evaluates the probability that future estimated undiscounted net cash flows will be less than the carrying amount of the assets. If such estimated cash flows are less than the carrying amount of the assets are written down to their fair value. No impairment of intellectual property was identified during the three and nine months ended September 30, 2021 and 2020.



### **Property and Equipment**

Property and equipment consists primarily of operating lease Senhance System assets, machinery, manufacturing equipment, demonstration equipment, computer equipment, furniture, leasehold improvements, and purchased software which are recorded at cost less accumulated depreciation. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets as follows:

Operating lease assets – Senhance System leasing (in years)	5
Machinery, manufacturing and demonstration equipment (in years)	3 - 5
Computer equipment (in years)	3
Furniture (in years)	5
Leasehold improvements	Lesser of lease term or 3 to 10 years
Purchased Software	5

Upon retirement or sale, the cost of assets disposed of and the related accumulated depreciation and amortization are removed from the accounts and any resulting gain or loss is credited or charged to operations. Repairs and maintenance costs are expensed as incurred.

The Company reviews its property and equipment assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. To determine the recoverability, the Company evaluates the probability that future estimated undiscounted net cash flows will be less than the carrying amount of the assets. If such estimated cash flows are less than the carrying amount of the assets, then such assets are written down to their fair value. The Company did not identify any impairment during the three and nine months ended September 30, 2021 and 2020.

#### Other Receivable - Employee Retention Tax Credit

The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") included an Employee Retention Tax Credit ("ERTC") provision designed to encourage employers to keep employees on their payroll. The ERTC is a refundable tax credit against certain payroll taxes paid by employers for eligible wages paid between March 13, 2020 and December 13, 2020 that meet requirements of the ERTC provision. On March 11, 2021, the American Rescue Plan Act was enacted extending the deadline of the ERTC to December 31, 2021 and expanded who is eligible to claim the credit. For the three and nine months ended September 30, 2021 we submitted an ERTC refund for \$1.3 million and recorded the amount into Other Income (Expense) on the condensed consolidated statements of operations and comprehensive loss. The Company believes there is a reasonable assurance that it will comply with the relevant conditions of the employee retention credit provision of the CARES Act and that it will receive the credit.

#### Notes Payable – Payroll Protection Program

The Company's policy is to account for forgivable loans received through the U.S. Small Business Administration (the "SBA") under the CARES Act Payroll Protection Program ("PPP"), as debt in accordance with ASC 470, Debt, and other related accounting pronouncements. The forgiveness of debt, in whole or part, is recognized once the debt is extinguished, which occurs when the Company is legally released from the liability by the SBA. Any portion of debt forgiven, adjusted for accrued interest forgiven and unamortized debt issuance costs, is recorded as a gain on extinguishment of debt, and presented in the condensed consolidated statements of operations and comprehensive loss. On June 10, 2021, the Company received notification from the SBA that the principal amount of its PPP loan of \$2.8 million and related interest had been forgiven.

#### **Contingent Consideration**

Contingent consideration is recorded as a liability and is the estimate of the fair value of potential milestone payments related to business acquisitions. Contingent consideration is measured at fair value using a discounted cash flow model utilizing significant unobservable inputs including the probability of achieving each of the potential milestones, future Euro-to-USD exchange rates, and an estimated discount rate associated with the risks of the expected cash flows attributable to the various milestones. Significant increases or decreases in any of the probabilities of success or changes in expected achievement of any of these milestones would result in a significantly higher or lower fair value of these milestones, respectively, and commensurate changes to the associated liability. The contingent consideration is revalued at each reporting period and changes in fair value are recognized in the condensed consolidated statements of operations and comprehensive loss.

On September 21, 2015, the Company completed the strategic acquisition, through its wholly owned subsidiary TransEnterix International, from Sofar S.p.A., an Italian company ("Sofar"), of all of the assets, employees and contracts related to the advanced robotic system for minimally invasive laparoscopic surgery now known as the Senhance System. Under the terms of the Purchase Agreement, as amended in 2016, as of September 30, 2021, the Company has accrued \$4.9 million of estimated fair value of remaining contingent consideration related to a milestone of €15.0 million which shall be payable upon achievement of trailing revenues from sales or services contracts of the Senhance System of at least €25.0 million over a calendar quarter or in the event that (i) the Company or Asensus International is acquired, (ii) the Company significantly reduce or suspends selling efforts of the Senhance System, or (iii) the Company acquires a business that offers alternative products that are directly competitive with the Senhance System.

#### **Warrant Liabilities**

The Company's Series B Warrants (see Note 9) were measured at fair value using a simulation model which took into account, as of the valuation date, factors including the current exercise price, the expected life of the warrant, the current price of the underlying stock, its expected volatility, holding cost and the risk-free interest rate for the term of the warrant (see Note 3). The warrant liability was revalued at each reporting period and changes in fair value were recognized in the condensed consolidated statements of operations and comprehensive loss. The selection of the appropriate valuation model and the inputs and assumptions that are required to determine the valuation requires significant judgment and requires management to make estimates and assumptions that affect the reported amount of the related liability and reported amounts of the change in fair value. Actual results could differ from those estimates, and changes in these estimates are recorded when known. All remaining outstanding Series B Warrants were exercised in the first quarter 2021.

#### **Revenue Recognition**

The Company's revenue consists of product revenue resulting from the sale and lease of Systems, System components, instruments and accessories, and service revenue. The Company accounts for a contract with a customer when there is a legally enforceable contract between the Company and the customer, the rights of the parties are identified, the contract has commercial substance, and collectability of the contract consideration is probable. The Company's revenues are measured based on consideration specified in the contract with each customer, net of any sales incentives and taxes collected from customers that are remitted to government authorities. The Company's System sale arrangements generally include a five-year service period; the first year of service is generally free and included in the System sale arrangement and the remaining four years are generally included at a stated service price.

The Company's System sale arrangements generally contain multiple products and services. For these consolidated sale arrangements, the Company accounts for individual products and services as separate performance obligations if they are distinct, which is if a product or service is separately identifiable from other items in the consolidated package, and if a customer can benefit from it on its own or with other resources that are readily available to the customer. The Company's System sale arrangements may include a combination of the following performance obligations: system(s), system components, instruments, accessories, and system services.

For arrangements that contain multiple performance obligations, revenue is allocated to each performance obligation based on its relative estimated standalone selling price. When available, standalone selling prices are based on observable prices at which the Company separately sells the products or services; however due to limited sales to date, standalone selling prices generally are not directly observable. The Company estimates the standalone selling price using the market assessment approach considering market conditions and entity-specific factors including, but not limited to, features and functionality of the products and services, geographies, type of customer, and market conditions. The Company regularly reviews estimated standalone selling prices and updates these estimates if necessary.

The Company recognizes revenues when or as the performance obligations are satisfied by transferring control of the product or service to a customer. The Company generally recognizes revenue for the performance obligations as follows:

- System sales. For Systems and System components sold directly to end customers (including those arising from System purchases under lease rights to purchase), revenue is recognized when the Company transfers control to the customer, which is generally at the point when acceptance occurs that indicates customer acknowledgment of delivery or installation, depending on the terms of the arrangement. For Systems sold through distributors, for which distributors are responsible for installation, revenue is recognized generally at the time of shipment. The Company's System arrangements generally do not provide a right of return. The Systems are generally covered by a one-year warranty. Warranty costs were not material for the periods presented.
- Instruments and accessories. Revenue from sales of instruments and accessories is recognized when control is transferred to the customers, which generally occurs at the time of shipment, but also occurs at the time of delivery depending on the customer arrangement.
- Service. Service revenue is recognized ratably over the term of the service period as the customers benefit from the service throughout the service period. Revenue related to services performed on a time-and-materials basis is recognized when performed.



The following table presents revenue disaggregated by type and geography:

	Th	Three Months Ended September 30,			Nine Months Ended September 30,				
		2021		2020	2021			2020	
		(in thou	isano	ds)	(in thousands)				
U.S.									
Systems	\$	78	\$	101	\$	262	\$	176	
Instruments and accessories		60		82		201		149	
Services		105		106		307		278	
Total U.S. revenue		243		289		770		603	
Outside of U.S. ("OUS")									
Systems		1,332		131		2,762		257	
Instruments and accessories		706		122		1,351		410	
Services		290		272		873		798	
Total OUS revenue		2,328		525		4,986		1,465	
Total									
Systems		1,410		232		3,024		433	
Instruments and accessories		766		204		1,552		559	
Services		395		378		1,180		1,076	
Total revenue	\$	2,571	\$	814	\$	5,756	\$	2,068	

The Company recognizes sales by geographic area based on the country in which the customer is based. Operating lease revenue from Senhance System leasing is included as Systems in the above table and was approximately \$0.3 million and \$0.2 million in the three months ended September 30, 2021 and 2020, respectively, and \$0.9 million and \$0.4 million in the nine months ended September 30, 2021 and 2020, respectively.

Transaction price allocated to remaining performance obligations relates to amounts allocated to products and services for which the revenue has not yet been recognized. A significant portion of this amount relates to service obligations performed under the Company's system sales contracts that will be invoiced and recognized as revenue in future periods. Transaction price allocated to remaining performance obligations was approximately \$2.7 million and \$3.1 million as of September 30, 2021 and December 31, 2020, respectively.

The Company invoices its customers based on the billing schedules in its sales arrangements. Contract assets for the periods presented primarily represent the difference between the revenue that was recognized based on the relative selling price of the related performance obligations and the contractual billing terms in the arrangements. Contract assets are included in accounts receivable and totaled \$0.1 million and \$0.1 million as of September 30, 2021 and December 31, 2020, respectively. Deferred revenue for the periods presented was primarily related to service obligations, for which the service fees are billed up-front, generally annually. The associated deferred revenue is generally recognized ratably over the service period. The Company did not have any significant impairment losses on its contract assets for the periods presented. Revenue recognized for the three months ended September 30, 2021 and 2020 that was included in the deferred revenue balance at the beginning of each reporting period was \$0.1 million and \$0.1 million, respectively. Revenue recognized for the nine months ended September 30, 2021 and 2020 that was included in the deferred revenue balance at the beginning of each reporting period was \$0.5 million and \$0.5 million, respectively. The aggregate amount of transaction price allocated to performance obligations that remain unsatisfied as of September 30, 2021 was \$2.7 million, which is expected to be recognized as revenue over one to three years.

In connection with assets recognized from the costs to obtain a contract with a customer, the Company determined that the sales incentive programs for its sales team do not meet the requirements to be capitalized as the Company does not expect to generate future economic benefits from the related revenue from the initial sales transaction and such costs are expensed as incurred.

#### Senhance System Leasing

The Company enters into lease arrangements with certain qualified customers. Revenue related to arrangements including lease elements are allocated to lease and non-lease elements based on their relative standalone selling prices. Lease elements generally include a Senhance System, while non-lease elements generally include instruments, accessories, and services. For some lease arrangements, the customers are provided with the right to purchase the leased System at some point during and/or at the end of the lease term. In some arrangements lease payments are based on the usage of the System.



In determining whether a transaction should be classified as a sales-type, operating, or direct financing lease, the Company considers the following terms at lease commencement: (1) whether title of the Senhance System transfers automatically or for a nominal fee by the end of the lease term, (2) whether the present value of the minimum lease payments equals or exceeds substantially all of the fair value of the leased System, (3) whether the lease term is for the major part of the remaining economic life of the leased System, (4) whether the lease grants the lessee an option to purchase the leased System that the lessee is reasonably certain to exercise, and (5) whether the underlying System is of such a specialized nature that it is expected to have no alternative use to the Company at the end of the lease term. All such arrangements through September 30, 2021 are classified as operating leases.

Revenue related to lease elements from operating lease arrangements is generally recognized on a straight-line basis over the lease term or based upon System usage and is presented as product revenue. Revenue related to lease elements from operating lease arrangements was approximately \$0.3 million and \$0.2 million for the three months ended September 30, 2021 and 2020, respectively, and \$0.9 million and \$0.4 million for the nine months ended September 30, 2021 and 2020, respectively.

#### **Cost of Revenue**

Cost of revenue consists of contract manufacturing, materials, labor, and manufacturing overhead incurred internally to produce the products. Shipping and handling costs incurred by the Company are included in cost of revenue. During the three months ended September 30, 2021 and 2020, the Company recorded \$0.1 million and \$0 million, respectively, of expenses for inventory obsolescence related to certain System components. During the nine months ended September 30, 2021 and 2020, the Company recorded \$0.4 million and \$0 million, respectively, of expenses for inventory obsolescence related to certain System components.

#### **Research and Development Costs**

Research and development expenses primarily consist of engineering, product development and regulatory expenses, incurred in the design, development, testing and enhancement of our products. Research and development costs are expensed as incurred.

#### **Stock-Based Compensation**

The Company recognizes expenses for share-based awards exchanged for services rendered equal to the estimated fair value of these awards over the requisite service period. The Company recognizes as expense, the grant-date fair value of stock options and other stock-based compensation issued to employees and non-employee directors over the requisite service periods, which are typically the vesting periods. The Company uses the Black-Scholes-Merton model to estimate the fair value of our stock options. The volatility assumption used in the Black-Scholes-Merton model is based on the Company's historical volatility. The expected term of options granted has been determined based upon the simplified method, because the Company does not have sufficient historical information regarding its options to derive the expected term. Under this approach, the expected term is the mid-point between the weighted average of vesting period and the contractual term. The risk-free interest rate is based on U.S. Treasury rates whose term is consistent with the expected life of the stock options. The Company estimates forfeitures based on its historical experience and adjust the estimated forfeiture rate based upon actual experience. For awards with performance conditions, we begin recognizing compensation expense when it becomes probable that the performance condition will be attained.

The fair value of restricted stock units is determined by the market price of the Company's common stock on the date of grant.

The Company records as expense the fair value of stock-based compensation awards, including stock options and restricted stock units. Compensation expense for stock-based compensation was approximately \$3.0 million and \$1.9 million for the three months ended September 30, 2021 and 2020, respectively, and was approximately \$6.6 million and \$5.8 million for the nine months ended September 30, 2021 and 2020, respectively.

#### **Income Taxes**

The Company accounts for income taxes using the asset and liability method, which requires the recognition of deferred tax assets or liabilities for the temporary differences between financial reporting and tax basis of the Company's assets and liabilities, and for tax carryforwards at enacted statutory rates in effect for the years in which the asset or liability is expected to be realized. The effect on deferred taxes of a change in tax rates is recognized in income during the period that includes the enactment date. In addition, valuation allowances are established when necessary to reduce deferred tax assets and liabilities to the amounts expected to be realized. The Company has elected to account for global intangible low-taxed income ("GILTI") as a period expense in the year the tax is incurred.

The Company recognizes the financial statement benefit of an income tax position only after determining that the relevant taxing authority would more likely than not sustain the position following audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant taxing authority. The Company recognizes interest accrued related to unrecognized tax benefits and penalties in the provision for income taxes.

Tax regulations within each jurisdiction are subject to the interpretation of the related tax laws and regulations and require application of significant judgment. The Company is subject to U.S. federal and various state, local and foreign jurisdictions. Due to the Company's net operating loss carryforwards, the Company may be subject to examination by authorities for all previously filed income tax returns.

#### **Comprehensive Loss**

Comprehensive loss is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources.

#### Segments

The Company operates in one business segment—the research, development and sale of medical device robotics to improve minimally invasive surgery. The Company's chief operating decision maker (determined to be the Chief Executive Officer) does not manage any part of the Company separately, and the allocation of resources and assessment of performance are based on the Company's consolidated operating results.

Approximately 77% and 27% of the Company's total consolidated assets are located within the U.S. as of September 30, 2021 and December 31, 2020, respectively. The remaining assets are mostly located in Europe and are primarily related to the Company's facility in Italy, and include intellectual property, inventories, property and equipment, cash, prepaid expenses, operating lease right-of-use assets, accounts receivable, restricted cash, net deferred tax assets, and other current and long-term assets of \$45.5 million and \$56.8 million as of September 30, 2021 and December 31, 2020, respectively. Total assets outside of the United States amounted to 23% and 73% of total consolidated assets as of September 30, 2021 and December 31, 2020, respectively. Long-term assets in the U.S. were 58% and 11%, Switzerland were 23% and 41%, and Italy were 17% and 48%, as of September 30, 2021 and December 31, 2020, respectively. The Company recognizes sales by geographic area based on the country in which the customer is based. For the three months ended September 30, 2021 and 2020, 9% and 36%, respectively, of net revenue were generated in the United States; while 82% and 46%, respectively, were generated in Europe; and 9% and 18% were generated in Asia. For the nine months ended September 30, 2021 and 2020, 13% and 29%, respectively, of net revenue were generated in Europe; and 32% and 21% were generated in Asia.

#### **Impact of Recently Issued Accounting Standards**

In December 2019, the FASB issued ASU 2019-12, *Simplifying the Accounting for Income Taxes*, which is intended to simplify various aspects related to accounting for income taxes. ASU 2019-12 removes certain exceptions to the general principles in ASC 740, *Income Tax* and also clarifies and amends existing guidance to improve consistent application. The Company adopted ASU 2019-12 effective January 1, 2021; the adoption did not result in a material impact on the Company's financial statements and related disclosures.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments,* which is designed to provide financial statement users with more information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. When determining such expected credit losses, the guidance requires companies to apply a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. This guidance is effective on a modified retrospective basis for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. The guidance is not expected to have a material impact on the Company's financial statements and related disclosures.

In August 2020, the FASB issued ASU 2020-06 *Debt* – *Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging* – *Contracts in Entity's Own Equity (subtopic 815-40)* guidance on the accounting for convertible debt instruments and contracts in an entity's own equity. The guidance simplifies the accounting for convertible instruments by reducing the various accounting models that can require the instrument to be separated into a debt component and equity component or derivative component. Additionally, the guidance eliminated certain settlement conditions previously required to be able to classify a derivative in equity. The new guidance is effective on a modified or full retrospective basis for fiscal years beginning after December 15, 2023, including interim periods with those fiscal years. The Company is currently evaluating the impact on the condensed consolidated financial statements upon adoption.

The Company has evaluated all other issued and unadopted ASUs and believes the adoption of these standards will not have a material impact on its condensed consolidated statements of operations and comprehensive loss, balance sheets, or statements of cash flows.



#### 3. Fair Value

The Company held certain assets and liabilities that are required to be measured at fair value on a recurring basis. These assets and liabilities include cash and cash equivalents, restricted cash, investments, contingent consideration and warrant liabilities. ASC 820-10 ("Fair Value Measurement Disclosure") requires the valuation using a three-tiered approach, which requires that fair value measurements be classified and disclosed in one of three tiers. These tiers are: Level 1, defined as quoted prices in active markets for identical assets or liabilities; Level 2, defined as valuations based on observable inputs other than those included in Level 1, such as quoted prices for similar assets and liabilities in active markets, or other inputs that are observable or can be corroborated by observable input data; and Level 3, defined as valuations based on unobservable inputs reflecting the Company's own assumptions, consistent with reasonably available assumptions made by other market participants. The Company did not have any transfers of assets and liabilities between Level 1, Level 2, and Level 3 of the fair value hierarchy during the three and nine months ended September 30, 2021 and 2020.

For assets and liabilities recorded at fair value, it is the Company's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements, in accordance with the fair value hierarchy. Fair value measurements for assets and liabilities where there exists limited or no observable market data and therefore, are based primarily upon estimates, are often calculated based on the economic and competitive environment, the characteristics of the asset or liability and other factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values. The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures.

As prescribed by U.S. GAAP, the Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. An adjustment to the pricing method used within either Level 1 or Level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy.

The determination of where an asset or liability falls in the hierarchy requires significant judgment. The Company evaluates its hierarchy disclosures and based on various factors, it is possible that an asset or liability may be classified differently from period to period. However, the Company expects changes in classifications between levels will be rare.

The carrying values of accounts receivable, prepaid expense, other current assets, accounts payable, and certain accrued expenses as of September 30, 2021 and December 31, 2020 approximate their fair values due to the short-term nature of these items. The Company's notes payable balance also approximates fair value as of December 31, 2020, as the interest rate on the notes payable approximates the rates available to the Company as of this date.

The following are the major categories of assets and liabilities measured at fair value on a recurring basis as of September 30, 2021 and December 31, 2020, using quoted prices in active markets for identical assets (Level 1); significant other observable inputs (Level 2); and significant unobservable inputs (Level 3):

	September 30, 2021										
	(in thousands)										
Description	Ă	noted Prices in ctive Markets for entical Assets (Level 1)	Si	gnificant Other Observable Inputs (Level 2)		Significant Unobservable 1puts (Level 3)		Total			
Assets measured at fair value		<u>, , , , , , , , , , , , , , , , , , , </u>		· · ·		• · · ·					
Cash and cash equivalents <sup>(1)</sup>	\$	59,779	\$	-	\$	-	\$	59,779			
Restricted cash		1,153		-		-	\$	1,153			
Short-term investments		-		57,972		-	\$	57,972			
Long-term investments		-		30,142		-	\$	30,142			
Total assets measured at fair value	\$	60,932	\$	88,114	\$	-	\$	149,046			
Liabilities measured at fair value											
Contingent consideration	\$	-	\$	-	\$	4,949	\$	4,949			
Total liabilities measured at fair value	\$	-	\$	-	\$	4,949	\$	4,949			

(1) Includes investments that are readily convertible to cash with original maturities of 90 days or less.

	December 31, 2020										
	(in thousands)										
	Activ	ed Prices in ve Markets for tical Assets		nificant Other Observable Inputs	Un	ignificant observable		<b>T</b> : 1			
Description	(1	Level 1)		(Level 2)	Inpu	its (Level 3)		Total			
Assets measured at fair value											
Cash and cash equivalents	\$	16,363	\$	-	\$	-	\$	16,363			
Restricted cash		1,166		-		-		1,166			
Total assets measured at fair value	\$	17,529	\$	-	\$	-	\$	17,529			
Liabilities measured at fair value											
Contingent consideration	\$	-	\$	-	\$	3,936	\$	3,936			
Warrant liabilities		-		-		255		255			
Total liabilities measured at fair value	\$	-	\$	-	\$	4,191	\$	4,191			

The Company's financial liabilities consisted of contingent consideration payable to Sofar related to the Senhance Acquisition in September 2015. This liability is reported as Level 3 as estimated fair value of the contingent consideration related to the acquisition requires significant management judgment or estimation and is calculated using the income approach, using various revenue and cost assumptions, and applying a probability to each outcome. The increase in fair value of the contingent consideration of \$0.3 million and \$1.0 million for the three and nine months ended September 30, 2021, respectively was primarily due to the passage of time partially offset by a higher discount rate, decreased volatility, and changes in the Euro-to-USD exchange rates. The increase in fair value of the contingent consideration of \$0.5 million and \$1.8 million for the three and nine months ended September 30, 2020, respectively was primarily due to the passage of time. Adjustments associated with the change in fair value of contingent consideration are included in the Company's condensed consolidated statements of operations and comprehensive loss. The Company uses a probability-weighted income approach for estimating the fair value of the contingent consideration. The significant unobservable inputs used in this approach include estimates of amounts and timing of stated milestones, volatility, and the discount rate.

On April 28, 2017, the Company sold 24.9 million units (the "Units"), each consisting of approximately 0.077 shares of the Company's Common Stock, a Series A warrant to purchase approximately 0.077 shares of Common Stock with an exercise price of \$13.00 per share (the "Series A Warrants"), and a Series B warrant to purchase approximately 0.058 shares of Common Stock with an exercise price of \$13.00 per share (the "Series B Warrants,") together with the Series A Warrants, the "Warrants"), at an offering price of \$1.00 per Unit. All of the Series A Warrants were exercised prior to the expiration date of October 31, 2017. As of December 31, 2020, 567,660 Series B Warrants were outstanding with an exercise price of \$0.35 per share. All outstanding Series B Warrants were exercised in the first quarter 2021.

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The final remeasurement upon exercise of the Series B warrants was on February 8, 2021 and all Series B warrants have been exercised as of September 30, 2021. The change in fair value of the Series B warrants for the nine months ended September 30, 2021 and 2020 was an increase of \$2.0 million and an increase of \$0.2 million, respectively and was included in the Company's condensed consolidated statements of operations and comprehensive loss. The increase in fair value of the Series B warrants of \$2.0 million for the nine months ended September 30, 2021 was primarily due to an increase in share price, a lower discount rate, increased volatility, and the passage of time. No change in fair value was recorded for the three months ended September 30, 2020 was an decrease of \$0.1 million. The following table presents the inputs and valuation methodologies used for the Company's fair value of the Series B warrants:

Series B Warrants	December 31, 2020
Valuation methodology	Black-Scholes- Merton
Term (years)	1.32
Risk free rate	0.10%
Dividends	-
Volatility	150.97%
Share price	\$ 0.63

The following table presents quantitative information about the inputs and valuation methodologies used for the Company's fair value measurements for contingent consideration as of September 30, 2021 and December 31, 2020:

			Weighted Average (range, if applicable)						
	Valuation Methodology	Significant Unobservable Input	September 30, 2021	December 31, 2020					
	Probability weighted								
Contingent consideration	income approach	Milestone dates	2025 to 2029	2024 to 2029					
		Discount rate	9.5%	9.5%					
		Volatility	70%	71.0%					

The following table summarizes the change in fair value, as determined by Level 3 inputs for the warrants and the contingent consideration for the nine months ended September 30, 2021:

	Fair Value	Fair Value Measurement at Reporting Date (Level 3)			
		(in thous	sands)		
	Common	stock	Co	ntingent	
	warra	ıts	cons	ideration	
Balance at December 31, 2020	\$	255	\$	3,936	
Exercise of warrants		(2,236)		-	
Change in fair value		1,981		1,013	
Balance at September 30, 2021	\$	-	\$	4,949	
Current portion	\$	-	\$	-	
Long-term portion		-		4,949	
Balance at September 30, 2021	\$	-	\$	4,949	

#### 4. Investments

The aggregate fair values of investment securities along with unrealized gains and losses determined on an individual investment security basis and included in other comprehensive income are as follows:

		September 30, 2021 (in thousands)								
	A	mortized Cost	Unrealized Gain		Unrealized (Loss)		Fair Value	_	hort-term vestments	ng-term estments
Commerical Paper	\$	28,712	\$	- \$	(12)	\$	28,700	\$	28,700	\$ -
Corporate Bonds		59,455		-	(41)		59,414		29,272	30,142
Total Investments	\$	88,167	\$	- \$	(53)	\$	88,114	\$	57,972	\$ 30,142

The following table summarizes the contractual maturities of the Company's available-for-sale investments, as of September 30, 2021:

	ortized Cost	Fair Value
Mature in less than one year	\$ 57,997	\$ 57,972
Mature in one to two years	30,170	\$ 30,142
Total	\$ 88,167	\$ 88,114

Actual maturities may differ from contractual maturities, because certain borrowers have the right to call or prepay certain obligations. There were no sales of investments or gross realized gains or losses for the three and nine months ended September 30, 2021 and September 30, 2020, respectively.

### 5. Inventories

The components of inventories are as follows:

	Se	September 30, 2021		mber 31, 2020
		(in tho	usands)	
Finished goods	\$	11,154	\$	10,749
Raw materials		6,763		8,098
Total inventories	\$	17,917	\$	18,847
Current portion	\$	11,954	\$	10,034
Long-term portion		5,963		8,813
Total inventories	\$	17,917	\$	18,847

During the three and nine months ended September 30, 2021, the Company recorded a \$0.1 million and a \$0.4 million charge for inventory obsolescence related to certain system components, respectively. There were no such write-downs or charges for the three and nine months ended September 30, 2020.

### 6. Intellectual Property

The components of gross intellectual property, accumulated amortization, and net intellectual property as of September 30, 2021 and December 31, 2020 are as follows:

	September 30, 2021							
	(in thousands)							
	Foreign							
		Gross				Currency		Net
		Carrying	A	Accumulated		Translation		Carrying
		Amount	ŀ	Amortization		Impact		Amount
Developed technology	\$	68,838	\$	(57,207)	\$	947	\$	12,578
Technology and patents purchased		400		(192)		34		242
Total intellectual property	\$	69,238	\$	(57,399)	\$	981	\$	12,820

	 December 31, 2020							
	 (in thousands)							
	Foreign							
	Gross				Currency		Net	
	Carrying	A	Accumulated		Translation		Carrying	
	Amount	A	mortization		Impact		Amount	
Developed technology	\$ 68,838	\$	(51,734)	\$	4,872	\$	21,976	
Technology and patents purchased	400		(168)		59		291	
Total intellectual property	\$ 69,238	\$	(51,902)	\$	4,931	\$	22,267	

The weighted average remaining useful life of the developed technology and technology and patents purchased was 1.7 years and 5.6 years, respectively as of September 30, 2021.

#### 7. Income Taxes

Income taxes have been accounted for using the asset and liability method in accordance with ASC 740 "Income Taxes". The Company computes its interim provision for income taxes by applying the estimated annual effective tax rate method. The Company estimates an annual effective tax rate of 0.0% for the year ending December 31, 2021. This rate does not include the impact of any discrete items. The Company's effective tax rate for the three months ended September 30, 2021 and 2020 was (0.2)% and 0.0%, respectively. The Company's effective tax rate for the nine months ended September 30, 2021 and 2020 was 0% and 3.0%, respectively.

The Company incurred losses for the three and nine month periods ended September 30, 2021 and is forecasting additional losses through the year, resulting in an estimated net loss for both financial statement and tax purposes for the year ending December 31, 2021. Due to the Company's history of losses, there is not sufficient evidence to record a net deferred tax asset associated with the U.S., Luxembourg, Swiss, Italian, Taiwanese, and Canadian operations. Accordingly, a full valuation allowance has been recorded related to the net deferred tax assets in those jurisdictions.

Income tax benefit on the condensed consolidated statement of operations and comprehensive loss is comprised of deferred tax benefit and current tax expense (benefit). The deferred tax benefit during the three months ended September 30, 2021 and 2020, was approximately \$0.0 million and \$0.0 million, respectively. The deferred tax benefit during the nine months ended September 30, 2021 and 2020, was approximately \$0.0 million and \$1.4 million, respectively. The current tax expense (benefit) during the three months ended September 30, 2021 and 2020, was approximately \$0.0 million and \$1.4 million, respectively. The current tax expense (benefit) during the nine months ended September 30, 2021 and 2020, was approximately \$0.03 million and \$0.0 million, respectively. The current tax expense (benefit) during the nine months ended September 30, 2021 and 2020, was approximately \$0.00 million and \$0.0 million, respectively. The current tax expense (benefit) during the nine months ended September 30, 2021 and 2020, was approximately \$0.00 million and \$0.0 million, respectively.

At September 30, 2021, the Company had no unrecognized tax benefits that would affect the Company's effective tax rate.

The FASB Staff Q&A, Topic 740, No. 5, Accounting for Global Intangible Low-Taxed Income ("GILTI"), states that an entity can make an accounting policy election to either recognize deferred taxes for temporary basis differences expected to reverse as GILTI in future years or to provide for the tax expense related to GILTI in the year the tax is incurred as a period expense only. The Company has elected to account for GILTI as a period expense in the year the tax is incurred. The Company does not expect a GILTI inclusion for 2021; no GILTI tax has been recorded for the three or nine months ended September 30, 2021 or 2020.

#### 8. Notes Payable – Payroll Protection Program

The CARES Act was passed in the United States and signed into law on March 7, 2020 and was amended on June 5, 2020 through the enactment of the Paycheck Protection Program Flexibility Act. On April 27, 2020, Asensus Surgical US, Inc., a wholly owned subsidiary of the Company, received funding under a promissory note dated April 18, 2020 (the "Promissory Note"), evidencing an unsecured non-recourse loan in the principal amount of \$2,815,200 under the PPP provisions of the CARES Act. The PPP is administered by the U.S. Small Business Administration (the "SBA"). The Promissory Note was made through City National Bank of Florida, a national banking association (the "Lender"). The Company accounted for the PPP loan as debt and included the principal amount within notes payable on the condensed consolidated balance sheet.

The Promissory Note had a two-year term, maturing on April 27, 2022, and bore interest at 1.00% per annum. The Promissory Note could be forgiven partially or fully if the proceeds were used for covered payroll, rent and utility costs incurred during the "Covered Period," which was the 24-week period beginning on the date the Company received the PPP loan proceeds from the Lenders, and if at least 60% of the proceeds were used for covered payroll costs. All or a portion of the Promissory Note could be forgiven by the SBA upon application by the Company and documentation of expenditures in accordance with the SBA requirements. If the Promissory Note was not forgiven, payments can be deferred until 10 months after the end of the Company's Covered Period, . The Promissory Note contained customary events of default relating to, among other things, payment defaults, and breach of representations and warranties, or other provisions of the Promissory Note. The Promissory Note was classified as long-term except for the portion to be paid within twelve months of the year end, which was classified as current.

The Company submitted its application for forgiveness of the Promissory Note in full to the Lender on February 10, 2021. On June 10, 2021, the Company received notification from the SBA that the principal amount of \$2.8 million and related interest had been forgiven. Gain on extinguishment of debt of \$2.8 million was recognized for the nine months ended September 30, 2021 on the condensed consolidated statement of operations and comprehensive loss.



## 9. Equity Offerings

On August 12, 2019, the Company entered into a Controlled Equity Offering Sales Agreement (the "2019 Sales Agreement"), with Cantor Fitzgerald & Co., ("Cantor"), and commenced an at-the-market offering (the "2019 ATM Offering") pursuant to which the Company could sell from time to time, at its option, up to an aggregate of \$25.0 million shares of the Company's common stock, through Cantor, as sales agent. Sales of the common stock under the 2019 ATM Offering were made under the Company's previously filed and currently effective shelf registration statement on Form S-3. The aggregate compensation payable to Cantor was 3.0% of the aggregate gross proceeds from each sale of the Company's common stock. Under the 2019 ATM Offering, the Company raised gross proceeds of \$7.2 million and net proceeds of \$7.0 million during the year ended December 31, 2019, and an additional \$11.6 million of gross proceeds and \$11.2 million of net proceeds during the year ended December 31, 2020.

On October 9, 2020, the Company filed a prospectus supplement relating to an at-the-market offering with Cantor pursuant to which the Company could sell from time to time, at its option, up to an aggregate of \$40.0 million of shares of the Company's common stock, through Cantor as sales agent, pursuant to the 2019 Sales Agreement (the "2020 ATM Offering"). Sales of the common stock were made on the Company's shelf registration statement on Form S-3, which was declared effective by the SEC on February 10, 2020. The aggregate compensation payable to Cantor was 3.0% of the aggregate gross proceeds from each sale of the Company's common stock. The Company terminated this agreement in January 2021.

The following table summarizes the total sales under the 2020 ATM Offering for the nine months ended September 30, 2021 (in thousands except for share and per share amounts):

	Mon	the Nine ths Ended ber 30, 2021
Total shares of common stock sold		19,120,037
Average price per share	\$	1.47
Gross proceeds	\$	28,100
Commissions earned by Cantor	\$	843
Net proceeds	\$	27,257

On May 19, 2021, the Company entered into a Controlled Equity Offering Sales Agreement (the "2021 Sales Agreement") with Cantor Fitzgerald & Co. ("Cantor"), Robert W. Baird & Co. Incorporated ("Baird") and Oppenheimer & Co. Inc. ("Oppenheimer"). Each of Cantor, Baird and Oppenheimer are individually an "Agent" and collectively are the "Agents" under the Agreement. Also on May 19, 2021, the Company commenced an at-the-market offering (the "2021 ATM Offering") pursuant to which the Company could sell from time to time, at its option, up to an aggregate of \$100.0 million shares of the Company's common stock. The aggregate compensation payable to the Agents was 3.0% of the aggregate gross proceeds from each sale of the Company's common stock.

The following table summarizes the total sales under the 2021 ATM Offering for the nine months ended September 20, 2021 (in thousands except for share and per share amounts):

	Month	he Nine 15 Ended er 30, 2021
Total shares of common stock sold		352,880
Average price per share	\$	3.47
Gross proceeds	\$	1,224
Commissions earned by Agents	\$	37
Net proceeds	\$	1,187
-		

On March 10, 2020, the Company closed the March 2020 Public Offering and sold an aggregate of 14,121,766 Class A Units at a public offering price of \$0.68 per Class A Unit and 7,937,057 Class B Units at a public offering price of \$0.68 per Class B Unit. Each Class A Unit consisted of one share of the Company's common stock, one warrant to purchase one share of common stock that expired on the first anniversary of the date of issuance (collectively, the "Series C Warrants"), and one warrant to purchase one share of common stock that expires on the fifth anniversary of the date of issuance (collectively, the "Series D Warrants"). Each Class B Unit consisted of one share of Series A Convertible Preferred Stock, par value \$0.01 per share (the "Series A Preferred Stock"), convertible into one share of common stock, a Series C Warrant to purchase one share of common stock. The Class A Units and Class B Units had no stand-alone rights and were not certificated or issued as stand-alone securities. The shares of common stock, Series A Preferred Stock, Series C Warrants and Series D Warrants are immediately separable. In addition, the underwriter for the public offering exercised an overallotment option and purchased 3,308,823 Series C Warrants and 3,308,823 Series D Warrants.

The shares of Series A Preferred Stock ranked on par with the shares of the common stock, in each case, as to dividend rights and distributions of assets upon liquidation, dissolution or winding up of the Company. With certain statutory exceptions, as described in the Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock had no voting rights. Each share of Series A Preferred Stock was convertible at any time at the holder's option into one share of common stock, which conversion ratio was subject to adjustment for stock splits, stock dividends, distributions, subdivisions and combinations and other similar transactions as specified in the Series A Preferred Stock Certificate of Designation. The Company recorded a beneficial conversion feature of \$0.4 million as a deemed dividend included in additional paid-in capital and an immediate charge to earnings available to common stockholders for the year ended December 31, 2020. All of the shares of Series A Preferred Stock were converted to common stock by the holders by June 30, 2020. Upon conversion, the Company recorded \$0.3 million as a deemed dividend as an immediate charge to earnings available to common stockholders for the year ended December 31, 2020. In accordance with the Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock certificate of Designation, the shares of Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock Certificate of Designation, the shares of Series A Preferred Stock regained the status of authorized and unissued shares of preferred stock.

The net proceeds to the Company from the March 2020 Public Offering were approximately \$13.5 million, after deducting underwriting discounts and commissions and estimated offering expenses payable by the Company. All shares of Series A Preferred Stock were converted into 7.9 million shares of common stock prior to June 30, 2020. Approximately 4.9 million Series C Warrants were exercised during the year ended December 31, 2020, generating net proceeds of \$3.3 million. The Class A Units, the Class B Units, the Series A Preferred Stock, the Series C Warrants and the Series D Warrants (together with the shares of common stock underlying the shares of Series A Preferred Stock and such warrants) were offered under the Company's previously filed Registration Statement on Form S-3, which registration statement expired in May 2020. The Company filed a new registration statement on Form S-1 covering the exercise of the outstanding Series C Warrants and Series D Warrants, which was declared effective by the SEC on May 27, 2020.

On July 6, 2020, the Company completed an underwritten public offering of 42,857,142 shares of its common stock, including the underwriter's full exercise of an over-allotment option, at the public offering price per share of \$0.35 per share, generating net proceeds of approximately \$13.6 million. Following the offering, the exercise price of the outstanding Series B Warrants was adjusted to \$0.35 per share and the number of shares of common stock underlying such warrants increased to 567,660 shares.

On January 12, 2021, the Company sold in a registered direct offering, 25,000,000 shares of common stock at a purchase price per share of \$1.25 for aggregate gross proceeds of \$31.25 million, and net proceeds of \$28.6 million.

On January 29, 2021, the Company completed an underwritten public offering of 26,545,832 shares of its common stock, including the underwriter's full exercise of an over-allotment option on February 1, 2021, at the public offering price of \$3.00 per share, for aggregate gross proceeds of \$79.6 million and net proceeds of approximately \$73.4 million.

During the nine months ended September 30, 2021, the Company issued 45,317,101 shares of common stock upon the exercise of Series B, C, and D warrants for aggregate proceeds of \$30.6 million.

#### 10. Basic and Diluted Net Loss per Share

Basic net loss per common share is computed by dividing net loss attributable to common stockholders by the weighted average number of common shares outstanding during the period. Diluted net loss per common share is computed giving effect to all potential dilutive common shares that were outstanding during the period when the effect is dilutive. Potential dilutive common shares consist of incremental shares issuable upon exercise of stock options, restricted stock units, warrants and preferred stock. For the nine months ended September 30, 2020, the effects of the Series A Preferred Stock beneficial conversion charge and conversion are included in the calculation of net loss attributable to common stockholders. No adjustments have been made to the weighted average outstanding common shares figures for the nine months ended September 30, 2021 or 2020 as the assumed exercise of outstanding options, warrants and restricted stock units would be anti-dilutive.

Potential common shares not included in calculating diluted net loss per share are as follows:

	September	r 30,
	2021	2020
Stock options	5,089,464	4,285,880
Stock warrants	1,013,383	46,498,909
Nonvested restricted stock units	3,891,249	2,915,014
Total	9,994,096	53,699,803

### 11. Commitments and Contingencies

#### **Contingent Consideration**

On September 21, 2015, the Company completed the strategic acquisition, through its wholly owned subsidiary TransEnterix International, from Sofar, of all of the assets, employees and contracts related to the advanced robotic system for minimally invasive laparoscopic surgery now known as the Senhance System. Under the terms of the Purchase Agreement, as amended in 2016, as of September 30, 2021, the Company has accrued \$4.9 million of estimated fair value of remaining contingent consideration which shall be payable upon achievement of trailing revenues from sales or services contracts of the Senhance System of at least  $\leq 25.0$  million over a calendar quarter.

#### Legal Proceedings

No liability or related charge was recorded to earnings in the Company's condensed consolidated financial statements for legal contingencies for the three or nine months ended September 30, 2021 and 2020.

#### **Operating Leases**

Many of the Company's leases include base rental periods coupled with options to renew or terminate the lease, generally at the Company's discretion. In evaluating the lease term, the Company considers whether renewal is reasonably certain. To the extent a significant economic incentive exists to renew the lease, the option is included within the lease term. Based on the Company's leases, renewal options generally do not provide a significant economic incentive and are therefore excluded from the lease term. The ROU asset is included in operating lease right-of-use assets, net on the condensed consolidated balance sheets. The current portion of operating lease liabilities are presented within noncurrent operating lease liabilities on the condensed consolidated balance sheets and the non-current portion of operating lease liabilities are presented within noncurrent operating lease liabilities on the condensed consolidated balance sheets and represents the present value of the remaining lease payments, discounted using the Company's incremental borrowing rate, which ranges between 6.1% and 8.5% based on the terms of the lease. The weighted average discount rate was 7.8% and 8.2% as of September 30, 2021 and December 31, 2020, respectively.

As of September 30, 2021, the right-of-use asset totaled \$4.3 million and the lease liability totaled \$4.6 million, of which \$0.7 million is classified as current and \$3.9 million is classified as non-current. Operating lease costs for the three months ended September 30, 2021 and 2020 totaled \$0.4 million and \$0.5 million and are included within operating expenses in the condensed consolidated statement of operations and comprehensive loss. Operating lease costs for the nine months ended September 30, 2021 and 2020 totaled \$1.3 million and \$1.5 million and are included within operating expenses in the condensed consolidated statement of operating leases as of September 30, 2021 was 8.5 years. Total cash paid for operating leases, which is included within cash flows from operating activities within the condensed consolidated statement of cash flows, was \$0.3 million and \$0.4 million during the three months ended September 30, 2021 and 2020, respectively, and was \$0.8 million and \$1.1 million during the nine months ended September 30, 2021 and 2020, respectively.

The following table presents the minimum lease payments as of September 30, 2021 (in thousands):

Fiscal Year	
Remainder of 2021	\$ 271
2022	983
2023	728
2024	635
2025	635
Thereafter	 3,004
Total minimum lease payments	\$ 6,256
Less: Amount of lease payments representing interest	(1,697)
Present value of future minimum lease payments	\$ 4,559

#### License and Supply Agreements

As part of the Company's acquisition of the Senhance System in 2015, the Company assumed certain license and supply agreements. Payments under these arrangements generally become due and payable only upon the achievement of certain milestones. For instances in which the achievement of these milestones is neither probable nor reasonably estimable, such contingencies are not included in the estimated amount. The Company has also placed orders with various suppliers for the purchase of certain tooling, supplies and contract engineering and research services. Each of these orders has a duration or expected completion within the next twelve months. Commitments under these agreements amount to approximately \$3.2 million in 2021, \$0.1 million in 2022, \$0.3 million in 2023, \$0.2 million in 2024, and \$0.2 million thereafter until termination in 2027.

#### 12. Subsequent Events

In October 2021, a subsidiary of the Company, Asensus Surgical Italia S.r.L., entered into a lease agreement for new research, development, and demonstration space in Milan, Italy. The lease is expected to commence in the fourth quarter of 2021, has an initial lease term of 87 months following commencement, and includes a tenant option to extend the lease term for up to an additional six-year period. Quarterly base rent payments begin fifteen months after the commencement date and are subject to annual escalations beginning in the third year. Total base rent payments over the initial 87-month term shall be approximately \$1.7 million. A proportionate share of building operating costs, ad valorem property taxes, value-added tax are also due quarterly.

#### Item 2. Management's Discussion and Analysis of Financial Conditions and Results of Operation

The following discussion of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the related notes to our condensed consolidated financial statements included in this report. The following discussion contains forward-looking statements. See cautionary note regarding "Forward-Looking Statements" at the beginning of this report.

### Overview

Asensus Surgical is a medical device company that is digitizing the interface between the surgeon and the patient to pioneer a new era of Performance-Guided Surgery<sup>™</sup> by unlocking the clinical intelligence to enable consistently superior outcomes and a new standard of surgery. This builds upon the foundation of Digital Laparoscopy with the Senhance<sup>®</sup> Surgical System powered by the Intelligent Surgical Unit to increase surgeon control and reduce surgical variability. With the addition of machine vision, augmented intelligence, and deep learning capabilities throughout the surgical experience, we intend to holistically address the current clinical, cognitive and economic shortcomings that drive surgical outcomes and value-based healthcare. The Company is focused on the market development for and commercialization of the Senhance Surgical System, which digitizes laparoscopic minimally invasive surgery, or MIS. The Senhance System is the first and only digital, multi-port laparoscopic platform designed to maintain laparoscopic MIS standards while providing digital benefits such as haptic feedback, robotic precision, comfortable ergonomics, advanced instrumentation including 3 mm microlaparoscopic instruments, eye-sensing camera control and fully-reusable standard instruments to help maintain per-procedure costs similar to traditional laparoscopy.

The Senhance System is available for sale in Europe, the United States, Japan, Taiwan, Russia and select other countries.

- The Senhance System has a CE Mark in Europe for adult and pediatric laparoscopic abdominal and pelvic surgery, as well as limited thoracic surgeries excluding cardiac and vascular surgery.
- In the United States, the Company has received 510(k) clearance from the FDA for use of the Senhance System in general laparoscopic surgical procedures and laparoscopic gynecologic surgery in a total of 31 indicated procedures, including benign and oncologic procedures, laparoscopic inguinal, hiatal and paraesophageal hernia, sleeve gastrectomy and laparoscopic cholecystectomy (gallbladder removal) surgery.
- In Japan, the Company has received regulatory approval and reimbursement for 98 laparoscopic procedures.
- The Senhance System has received its registration certificate by the Russian medical device regulatory agency, Roszdravnadzor, allowing for its sale and utilization throughout the Russian Federation.

We also enter into lease arrangements with certain qualified customers. For some lease arrangements, the customers are provided with the right to purchase the leased Senhance System during or at the end of the lease term ("Lease Buyout"). In the first quarter of 2021, we completed a Lease Buyout of a Senhance System.

In February 2021, we changed our name from TransEnterix, Inc. to Asensus Surgical, Inc. as part of our strategy to utilize the Senhance System and ISU capabilities, along with our other augmented intelligence related offerings and instrumentation to unlock clinical intelligence to enable consistently superior outcomes and a new standard of surgery we are calling Performance-Guided Surgery. We believe our product offerings, and our digitization of the interface between the surgeon and the patient allows us to assist the surgeon in all aspects of laparoscopic surgery including:

- Pre-operative in what we call "intelligent preparation," our machine learning models will take data from all of the procedures done utilizing our current Senhance System with the ISU, such as tracking surgical motion and team interaction, to create a large and constantly improving database of surgeries and their outcomes to enable surgeons to best inform their approach and surgical setup.
- Intra-operative we believe the Senhance System provides perceptive real-time guidance for intra-operative tasks, allowing any surgeon
  performing a procedure with the Senhance System to perform multiple tasks and benefit from the collective knowledge and rules-based
  performance of thousands of other successful Senhance-based procedures. Not only will this provide the surgeon with a pathway to better
  outcomes, we believe it will ultimately help reduce the cognitive load of the surgeons.
- Future use post-operative finally, by tapping into the vast amount of data captured during procedures, surgeons and operating room staff will be able to get actionable assessments of their performance giving them the information needed to improve performance over time. We intend on building a new standard of analytics to improve not only the skills of all surgeons but moving towards best-practice-sharing that bridges the global surgeon community.



In 2020, the Company obtained regulatory clearance for the Senhance ultrasonic system in Taiwan and Japan. On February 12, 2020, the Company expanded its claims in the EU for the Senhance System to include pediatric patients, allowing accessibility to more surgeons and patients, as well as expanding its potential market to include pediatric hospitals in Europe. The Company anticipates the robotic precision provided by the Senhance System, coupled with the already available 3 mm diameter instruments, will prove to be an effective tool in surgery with smaller patients. On March 13, 2020 the Company announced that it received FDA clearance for the Intelligent Surgical Unit<sup>TM</sup> (ISU<sup>TM</sup>) for use with the Senhance System. The Company believes it is the first such FDA submission seeking clearance for machine vision technology in abdominal robotic surgery. On September 23, 2020, the Company announced the first surgical procedures successfully completed using the ISU. On September 1, 2021, the Company announced that it received FDA clearance for an expansion of machine vision capabilities.

On January 19, 2021, the Company announced that it received CE Mark for the ISU. Finally, on July 28, 2021, the Company announced that it received FDA clearance for 5 mm diameter articulating instruments, offering better access to difficult-to-reach areas of the anatomy by providing two additional degrees of freedom. These instruments have previously received CE Mark for use in the EU.

The Company believes that future outcomes of minimally invasive laparoscopic surgery will be enhanced through its combination of more advanced tools and robotic functionality, which are designed to: (i) empower surgeons with improved precision, dexterity and visualization; (ii) improve patient satisfaction and enable a desirable post-operative recovery; and (iii) provide a cost-effective robotic system, compared to existing alternatives today, for a wide range of clinical indications.

From our inception, we devoted a substantial percentage of our resources to research and development and start-up activities, consisting primarily of product design and development, clinical studies, manufacturing, recruiting qualified personnel and raising capital. We expect to continue to invest in research and development and market development as we implement our strategy.

Since inception, we have been unprofitable. As of September 30, 2021, we had an accumulated deficit of \$769.5 million.

We operate in one business segment.

#### **Recent Financing Transactions**

#### January 2021 Public Offering

On January 29, 2021, the Company completed an underwritten public offering of 26,545,832 shares of its common stock, including the underwriter's full exercise of an over-allotment option on February 1, 2021, at the public offering price of \$3.00 per share, generating net proceeds of approximately \$73.4 million.

#### January 2021 Registered Direct Purchase Agreement

On January 12, 2021, the Company sold in a registered direct offering 25,000,000 shares of common stock at a purchase price per share of \$1.25 for aggregate gross proceeds of \$31.25 million, and net proceeds of \$28.6 million.

#### At-the-Market Offering

On May 19, 2021, the Company entered into a Controlled Equity Offering<sup>SM</sup> Sales Agreement (the "Agreement") with Cantor Fitzgerald & Co. ("Cantor"), Robert W. Baird & Co. Incorporated ("Baird") and Oppenheimer & Co. Inc. ("Oppenheimer"). Each of Cantor, Baird and Oppenheimer are individually an "Agent" and collectively are the "Agents" under the Agreement. Also on May 19, 2021, the Company filed a prospectus supplement relating to an at-the-market offering (the "2021 ATM Offering") by the Company of up to an aggregate of \$100,000,000 of shares of the Company's common stock, par value \$0.001 per share (the "Common Stock"), which shares of Common Stock are registered under the Registration Statement on Form S-3 ASR (File No. 333-256284) and automatically effective on May 19, 2021.

In June 2021, the Company launched the 2021 ATM Offering. Sales to date under the 2021 ATM Offering are as follows (in thousands except for share and per share amounts):

	For the Nin Months End September 30,	ed
Total shares of common stock sold	352	2,880
Average price per share	\$	3.47
Gross proceeds	\$	1,224
Commisssion earned by Sales Agents	\$	37
Net proceeds	\$	1,187

#### 2021 Exercise of Warrants

During the nine months ended September 30, 2021, Series B, C and D warrants have been exercised for aggregate proceeds to the Company of \$30.6 million.

For more information regarding our recent financings, see Note 9 to the Notes to Condensed Consolidated Financial Statements (Unaudited).

#### **Results of Operations**

#### Comparison of Three Months Ended September 30, 2021 and 2020

#### Revenue

In the third quarter of 2021, our revenue consisted of the sale of a Senhance System, ongoing System leasing payments, sales of instruments and accessories, and services revenue for Systems sold or placed in Europe, Asia, and the U.S. in prior periods.

Product revenue for the three months ended September 30, 2021 increased to \$2.2 million compared to \$0.4 million for the three months ended September 30, 2020. The \$1.8 million increase was primarily the result of the sale of a Senhance System, a higher number of lease arrangements and increased instruments and accessories sales for previously installed Senhance Systems during the three months ended September 30, 2021 as compared to the three months ended September 30, 2020.

Service revenue was \$0.4 million for the three months ended September 30, 2021 and September 30, 2020.

#### **Cost of Revenue**

Cost of revenue consists of contract manufacturing, materials, labor, and manufacturing overhead incurred internally to produce the products. Shipping and handling costs incurred by the Company are included in cost of revenue. We expense all inventory obsolescence provisions as cost of revenue. The manufacturing overhead costs include the cost of quality assurance, material procurement, inventory control, facilities, equipment depreciation and operations supervision and management. We expect overhead costs as a percentage of revenues to decline as our production volume increases. We expect cost of revenue to increase in absolute dollars to the extent our revenues grow and as we continue to invest in our operational infrastructure to support anticipated growth.

Product cost for the three months ended September 30, 2021 increased to \$2.7 million as compared to \$0.7 million for the three months ended September 30, 2020. The \$2.0 million increase primarily relates to \$2.1 million increase in product costs driven by the sale of a Senhance System and higher system leasing revenue, \$0.1 million increase due to personnel-related costs partially offset by a \$0.1 million decrease in supplies costs and \$0.1 million decrease in freight costs.

Service cost for the three months ended September 30, 2021 remained consistent at \$0.7 million as compared to \$0.7 million for the three months ended September 30, 2020. A \$0.1 million increase in supplies costs was offset by \$0.1 million decrease in personnel-related costs. Cost of revenue exceeds revenue primarily due to part replacements under maintenance plans, which are expensed when incurred, along with salaries for the field service teams.



#### **Research and Development**

Research and development, or R&D, expenses primarily consist of engineering, product development and regulatory expenses incurred in the design, development, testing and enhancement of our products and legal services associated with our efforts to obtain and maintain broad protection for the intellectual property related to our products. In future periods, we expect R&D expenses to increase moderately as we continue to invest in additional regulatory approvals as well as new products, instruments and accessories to be offered with the Senhance System. R&D expenses are expensed as incurred.

R&D expenses for the three months ended September 30, 2021 decreased 4% to \$4.5 million as compared to \$4.7 million for the three months ended September 30, 2020. The \$0.2 million decrease primarily relates to decreased technology fees of \$0.4 million, decreased facilities costs of \$0.2 million, and decreased supplies costs of \$0.1 million, partially offset by increased personnel-related costs of \$0.5 million.

#### Sales and Marketing

Sales and marketing expenses include costs for sales and marketing personnel, travel, demonstration product, market development, physician training, tradeshows, marketing clinical studies and consulting expenses. We expect sales and marketing expenses to remain lower compared to prior years as we refocus our resources and efforts on market development activities pursuant to our restructuring plan.

Sales and marketing expenses for the three months ended September 30, 2021 increased 16% to \$3.6 million compared to \$3.1 million for the three months ended September 30, 2020. The \$0.5 million increase was primarily related to increased travel costs of \$0.2 million, increased miscellaneous costs of \$0.2 million, and increased personnel costs of \$0.1 million.

#### **General and Administrative**

General and administrative expenses consist of personnel costs related to the executive, finance, legal and human resource functions, as well as professional service fees, legal fees, accounting fees, insurance costs, and general corporate expenses. We expect general and administrative costs to remain flat in future periods.

General and administrative expenses for the three months ended September 30, 2021 increased 60% to \$5.6 million compared to \$3.5 million for the three months ended September 30, 2020. The \$2.1 million increase was primarily related to increased personnel costs of \$1.4 million, increased stockholder meeting costs of \$0.4 million, increased facilities costs of \$0.2 million, and increased supplies costs of \$0.1 million.

#### **Amortization of Intangible Assets**

Amortization of intangible assets for the three months ended September 30, 2021 remained consistent at \$2.8 million compared to \$2.8 million for the three months ended September 30, 2020.

#### **Change in Fair Value of Contingent Consideration**

The change in fair value of contingent consideration in connection with the Senhance Acquisition was a \$0.3 million increase for the three months ended September 30, 2021 compared to a \$0.5 million increase for the three months ended September 30, 2020. The \$0.2 million decrease was primarily due to the passage of time and lower discount rate, partially offset by decreased volatility and changes in the Euro-to-USD exchange rates.

#### **Other Income (Expense)**

Other Income (Expense) for the three months ended September 30, 2021 primarily related to the \$1.3 million refund application submitted during the period for the Employee Retention Tax Credit ("ERTC") provision from the CARES Act. This provision encouraged employers to keep employees on their payroll. The ERTC is a refundable tax credit against certain payroll taxes paid by employers for eligible wages paid between March 13, 2020 and December 31, 2020 that meet the requirements for the ERTC provision. On March 11, 2021, the American Rescue Plan Act was enacted extending the deadline for the ERTC to December 31, 2021, and expanded who is eligible to claim the credit. The Company believes there is a reasonable assurance that it will comply with the relevant conditions of the employee retention credit provision of the CARES Act and that it will receive the credit.

#### Income Tax (Expense) Benefit

The Company recognized \$0.03 million income tax expense for the three months ended September 30, 2021, compared to \$0.0 million income tax benefit for the three months ended September 30, 2020.

#### Comparison of Nine Months Ended September 30, 2021 and 2020

### Revenue

In the nine months ended September 30, 2021, our revenue consisted of the sale of a Senhance System, one Lease Buyout, ongoing System leasing payments, sales of instruments and accessories, and services revenue for Systems sold or placed in Europe, Asia, and the U.S. in prior periods.

Product revenue for the nine months ended September 30, 2021 increased to \$4.6 million compared to \$1.0 million for the nine months ended September 30, 2020. The \$3.6 million increase was primarily the result of a sale of a Senhance System, Lease Buyout and revenues from multiple lease arrangements during the nine months ended September 30, 2021 as compared to only revenues from leasing arrangements as well as instrument and accessory sales for previously installed Senhance Systems during the nine months ended September 30, 2020. We expect revenue from customer exercises of the buyout options in their leases to fluctuate period to period based on the timing of when, and if customers choose to exercise the buyout options.

Service revenue for the nine months ended September 30, 2021 increased to \$1.2 million compared to \$1.1 million for the nine months ended September 30, 2020. The \$0.1 million increase is primarily due to a higher number of systems with maintenance agreements in the current period.

#### **Cost of Revenue**

Cost of revenue consists of contract manufacturing, materials, labor, and manufacturing overhead incurred internally to produce the products. Shipping and handling costs incurred by the Company are included in cost of revenue. We expense all inventory obsolescence provisions as cost of revenue. The manufacturing overhead costs include the cost of quality assurance, material procurement, inventory control, facilities, equipment depreciation and operations supervision and management. We expect overhead costs as a percentage of revenues to decline as our production volume increases. We expect cost of revenue to increase in absolute dollars to the extent our revenues grow and as we continue to invest in our operational infrastructure to support anticipated growth.

Product cost for the nine months ended September 30, 2021 increased to \$6.5 million as compared to \$2.4 million for the nine months ended September 30, 2020. The increase primarily relates to the sale of a Senhance System, Lease Buyout and higher product costs driven by higher system leasing revenue.

Service cost for the nine months ended September 30, 2021 increased to \$2.3 million as compared to \$2.2 million for the nine months ended September 30, 2020. This \$0.1 million increase primarily relates to increased supplies costs of \$0.2 million offset by a decrease of personnel-related costs of \$0.1 million. Cost of revenue exceeds revenue primarily due to part replacements under maintenance plans, which are expensed when incurred, along with salaries for the field service teams.

#### **Research and Development**

Research and development, or R&D, expenses primarily consist of engineering, product development and regulatory expenses incurred in the design, development, testing and enhancement of our products and legal services associated with our efforts to obtain and maintain broad protection for the intellectual property related to our products. In future periods, we expect R&D expenses to increase moderately as we continue to invest in additional regulatory approvals as well as new products, instruments and accessories to be offered with the Senhance System. R&D expenses are expensed as incurred.

R&D expenses for the nine months ended September 30, 2021 decreased 1% to \$12.8 million as compared to \$12.9 million for the nine months ended September 30, 2020. The \$0.1 million decrease primarily relates to decreased personnel costs of \$0.1 million and decreased technology fees of \$0.1 million, partially offset by increased supplies costs of \$0.1 million.

#### Sales and Marketing

Sales and marketing expenses include costs for sales and marketing personnel, travel, demonstration product, market development, physician training, tradeshows, marketing clinical studies and consulting expenses. We expect sales and marketing expenses to remain lower compared to prior years as we refocus our resources and efforts on market development activities pursuant to our restructuring plan.

Sales and marketing expenses for the nine months ended September 30, 2021 decreased 1% to \$10.2 million compared to \$10.3 million for the nine months ended September 30, 2020. The \$0.1 million decrease was primarily related to decreased personnel costs of \$0.3 million, decreased depreciation expense of \$0.3 million, partially offset by increased consulting costs of \$0.2 million, increased software costs of \$0.2 million, and increased miscellaneous costs of \$0.1 million.

#### General and Administrative

General and administrative expenses consist of personnel costs related to the executive, finance, legal and human resource functions, as well as professional service fees, legal fees, accounting fees, insurance costs, and general corporate expenses. We expect general and administrative costs to remain flat in future periods.

General and administrative expenses for the nine months ended September 30, 2021 increased 29% to \$13.4 million compared to \$10.4 million for the nine months ended September 30, 2020. The \$3 million increase was primarily related to increased personnel costs of \$2.1 million, stockholder meeting costs of \$0.6 million, supplies costs of \$0.2 million, and depreciation expense of \$0.1 million.

### Amortization of Intangible Assets

Amortization of intangible assets for the nine months ended September 30, 2021 increased 6% to \$8.5 million compared to \$8.0 million for the nine months ended September 30, 2020. The \$0.5 million increase is primarily the result of the transfer of IPR&D to definite-lived intangible assets in the first quarter of 2020 and fluctuations in foreign currency exchange rates.

#### **Change in Fair Value of Contingent Consideration**

The change in fair value of contingent consideration in connection with the Senhance Acquisition was a \$1.0 million increase for the nine months ended September 30, 2021 compared to a \$1.8 million increase for the nine months ended September 30, 2020. The \$0.8 million decrease was primarily due to the passage of time and lower discount rate, partially offset by decreased volatility and changes in the Euro-to-USD exchange rates.

#### **Change in Fair Value of Warrant Liabilities**

The change in fair value of Series B Warrants issued in April 2017 was (\$2.0) million for the nine months ended September 30, 2021 compared to (\$0.2) million for the nine months ended September 30, 2020. The net \$1.8 million increase was the result of an increase in the stock price.

#### **Other Income (Expense)**

Other Income (Expense) for the nine months ended September 30, 2021 primarily related to the \$2.8 million PPP loan forgiveness and \$1.3 million to the ERTC refund, offset by \$2.0 million change in the fair value of warrants recorded during the period.

#### Income Tax (Expense) Benefit

The Company recognized \$0.0 million income tax benefit for the nine months ended September 30, 2021, compared to \$1.4 million for the nine months ended September 30, 2020. Income tax benefit for the nine months ended September 30, 2020 consists primarily of taxes related to the amortization of purchase accounting intangibles in connection with the Italian taxing jurisdiction for Asensus Surgical Italia S.r.l. as a result of the acquisition of the Senhance System.

#### Liquidity and Capital Resources

The Company had an accumulated deficit of \$769.5 million and working capital of \$125.4 million as of September 30, 2021. The Company has not established sufficient sales revenues to cover its operating costs and believes it may require additional capital in the future to proceed with its operating plan. As of September 30, 2021, the Company had cash, cash equivalents, short-term investments and long-term investments, excluding restricted cash, of approximately \$147.9 million.

The Company believes the COVID-19 pandemic will continue to negatively impact its operations and ability to implement its market development efforts, which will have a negative effect on its financial condition.

While the Company believes that its existing cash and cash equivalents and short-term investments as of September 30, 2021 will be sufficient to sustain operations for at least the next 12 months from the issuance of these financial statements, the Company believes it may need to obtain additional financing in the future to proceed with its business plan. Management's plan to obtain additional resources for the Company may include additional sales of equity, traditional financing, such as loans, entry into a strategic collaboration, entry into an out-licensing arrangement or provision of additional distribution rights in some or all of our markets. However, management cannot provide any assurance that the Company will be successful in accomplishing any or all of its plans.

The Company is subject to risks similar to other similarly sized companies in the medical device industry. These risks include, without limitation: potential negative impacts on the Company's operations caused by the COVID-19 pandemic; the historical lack of profitability; the Company's ability to raise additional capital; the success of its market development efforts, the liquidity and capital resources of its partners; its ability to successfully develop, clinically test and commercialize its products; the timing and outcome of the regulatory review process for its products; changes in the health care and regulatory environments of the United States, the United Kingdom, the European Union, Japan, Taiwan and other countries in which the Company operates or intends to operate; its ability to attract and retain key management, marketing and scientific personnel; its ability to successfully prepare, file, prosecute, maintain, defend and enforce patent claims and other intellectual property rights; its ability to successfully transition from a research and development company to a marketing, sales and distribution concern; competition in the market for robotic surgical devices; and its ability to identify and pursue development of additional products.

#### Sources of Liquidity

Our principal sources of cash to date have been proceeds from public offerings of common stock, incurrence of debt, the sale of equity securities held as investments and asset sales. We have financed our operations from these financing transactions, as discussed in detail in "Overview – Recent Financing Transactions" above.

#### **Consolidated Cash Flow Data**

	Nine	Months Ended Se	ptember 30,	
(in millions)	2	021	2020	
Net cash (used in) provided by				
Operating activities	\$	(27.5) \$	(33.9)	
Investing activities		(89.0)	(0.0)	
Financing activities		160.1	44.4	
Effect of exchange rate changes on cash and cash equivalents		(0.2)	(0.0)	
Net increase in cash, cash equivalents and restricted cash	\$	43.4 \$	10.5	

#### **Operating** Activities

For the nine months ended September 30, 2021, cash used in operating activities of \$27.5 million consisted of a net loss of \$46.6 million, offset by cash generated from changes in operating assets and liabilities of \$1.0 million and non-cash items of \$18.1 million. The non-cash items primarily consisted of \$6.6 million of stock-based compensation expense, \$8.5 million of amortization of intangible assets, \$2.0 million change in fair value of warrant liabilities, \$2.4 million of depreciation, \$1.0 million change in fair value of contingent consideration, and \$0.4 million write down of inventory, offset by \$2.8 million gain on extinguishment of debt. The increase in cash from changes in operating assets and liabilities primarily relates to a \$3.3 million increase in operating lease liabilities, a \$2.1 million decrease in other current and long-term assets, a \$1.4 million increase in accounts payable, a \$1.2 million decrease in prepaid expenses, and a \$0.1 million decrease in accounts receivable, offset by a \$3.2 million increase in operating lease right-of-use assets, a \$1.9 million increase in inventory net of transfers to property and equipment, a \$1.3 million increase in tax credit receivable, a \$0.6 million decrease in accrued expenses, and a \$0.1 decrease in deferred revenue.

For the nine months ended September 30, 2020, cash used in operating activities of \$33.9 million consisted of a net loss of \$45.5 million and cash used for working capital of \$4.8 million, offset by non-cash items of \$16.4 million. The non-cash items primarily consisted of \$5.8 million of stock-based compensation expense, \$8.0 million of amortization, \$1.8 million change in fair value of contingent consideration, \$0.2 million change in fair value of warrant liabilities, and \$2.0 million of depreciation offset by a deferred tax benefit of \$1.4 million. The decrease in cash from changes in working capital primarily relates to \$4.4 million in increased inventory net of transfers to property, plant and equipment, a \$0.4 million decrease in other long term liabilities, a \$1.4 million decrease in accrued expenses, a \$0.7 million decrease in accounts payable, and a \$0.3 million increase in accounts receivable, offset by a \$2.4 million decrease in other current and long-term assets.

#### Investing Activities

For the nine months ended September 30, 2021, net cash used in investing activities was \$89.0 million. This amount consists of \$88.2 million of purchases of available-for-sale investments and \$0.8 million purchases of property and equipment.

For the nine months ended September 30, 2020, net cash used in investing activities was \$0.0 million.

#### **Financing** Activities

For the nine months ended September 30, 2021, net cash provided by financing activities was \$160.1 million. The net change primarily related to \$130.4 million in net proceeds from the issuance of common stock of \$73.4 million in the January 2021 public offering, \$28.6 million in the January 2021 registered direct offering, \$27.3 million in the 2020 ATM Offering, \$1.1 million in the 2021 ATM Offering, \$30.6 million aggregate proceeds from the exercise of Series B, C and D warrants, and \$0.2 million proceeds from stock option exercises, offset by \$1.1 million taxes paid related to net share settlement of vesting of restricted stock units.

For the nine months ended September 30, 2020, net cash provided by financing activities was \$44.4 million. The net change primarily related to \$13.5 million in proceeds from the issuance of common stock, preferred stock, and warrants under the March 2020 Public Offering, \$13.6 million in proceeds from the issuance of common stock under a July 2020 underwritten public offering, \$11.2 million in proceeds from additional issuances of common stock, \$3.3 million from the receipt of funding under a Promissory Note under the PPP provisions of the CARES Act.

#### **Operating Capital and Capital Expenditure Requirements**

We intend to spend substantial amounts on research and development activities, including product development, regulatory and compliance, clinical studies in support of our future product offerings, commercial activities and the enhancement and protection of our intellectual property. We obtained financing for these activities over the past nine months but cannot assure you that additional financing will not be required in the future to support our operations. We intend to use financing opportunities strategically to continue to strengthen our financial position.

Cash and cash equivalents held by our foreign subsidiaries totaled \$3.8 million as of September 30, 2021, including restricted cash. We do not intend or currently foresee a need to repatriate cash and cash equivalents held by our foreign subsidiaries. If these funds are needed in the United States, we believe that the potential U.S. tax impact to repatriate these funds would be immaterial.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2021, we did not have any material off-balance sheet arrangements.

#### **Critical Accounting Policies and Estimates**

The discussion and analysis of our financial condition and results of operations set forth above under the headings "Results of Operations" and "Liquidity and Capital Resources" have been prepared in accordance with U.S. GAAP and should be read in conjunction with our financial statements and notes thereto appearing in this Form 10-Q and in the Fiscal 2020 Form 10-K. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our critical accounting policies and estimates, including identifiable intangible assets, contingent consideration, warrant liabilities, stock-based compensation, inventory, revenue recognition and income taxes. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. A more detailed discussion on the application of these and other accounting policies can be found in Note 2 in the Notes to the Financial Statements in this Form 10-Q. Actual results may differ from these estimates under different assumptions and conditions.

While all accounting policies impact the financial statements, certain policies may be viewed as critical. Critical accounting policies are those that are both most important to the portrayal of financial condition and results of operations and that require management's most subjective or complex judgments and estimates.

#### **Intellectual Property**

Intellectual property consists of purchased patent rights and developed technology acquired as part of a business acquisition. Developed technology includes reclassified IPR&D assets related to (i) the Senhance System acquired in 2015 and reclassified in 2017 and (ii) MST acquired in 2018 and reclassified in 2020. We amortize patent rights using the straight-line method over the estimated useful life of the patents of 10 years. Amortization of the developed technology is recorded using the straight-line method over the estimated useful life of 5 to 7 years.

We periodically evaluate intellectual property for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. To determine the recoverability, we evaluate the probability that future estimated undiscounted net cash flows will be less than the carrying amount of the assets. If such estimated cash flows are less than the carrying amount of the assets, then such assets are written down to their fair value. No impairment of intellectual property was identified during the nine months ended September 30, 2021 and 2020.

#### **Contingent Consideration**

Contingent cash consideration arising from business combinations is recorded as a liability and is the estimate of the fair value of potential milestone payments related to those acquisitions. Contingent consideration is measured at fair value using a discounted cash flow model using significant unobservable inputs including the probability of achieving each of the potential milestones, future Euro-to-USD exchange rates, and an estimated discount rate associated with the risks of the expected cash flows attributable to the various milestones. Significant increases or decreases in any of the probabilities of success or changes in expected achievement of any of these milestones would result in a significantly higher or lower fair value of these milestones, respectively, and commensurate changes to the associated liability. The contingent consideration is revalued at each reporting period and changes in fair value are recognized in the condensed consolidated statements of operations and comprehensive loss.



#### Inventory

Inventory, which includes material, labor, and overhead costs, is stated at the lower of cost, determined on a first-in, first-out basis, or net realizable value. We record reserves, when necessary, to reduce the carrying value of inventory to its net realizable value. At the point of loss recognition, a new, lower-cost basis for that inventory is established, and any subsequent improvements in facts and circumstances do not result in the restoration or increase in that newly established cost basis.

Any inventory on hand at the measurement date in excess of the Company's current requirements based on anticipated levels of sales is classified as longterm on the Company's condensed consolidated balance sheets. The Company's classification of long-term inventory requires us to estimate the portion of on hand inventory that can be realized over the upcoming twelve months.

#### **Revenue Recognition**

Our revenue consists of product revenue resulting from the sale and lease of Systems, System components, instruments and accessories, and service revenue. We account for a contract with a customer when there is a legally enforceable contract between the Company and the customer, the rights of the parties are identified, the contract has commercial substance, and collectability of the contract consideration is probable. Our revenues are measured based on consideration specified in the contract with each customer, net of any sales incentives and taxes collected from customers that are remitted to government authorities. Our System sale arrangements generally include a five-year service period; the first year of service is generally free and included in the System sale arrangement and the remaining four years are generally included at a stated service price.

Our System sale arrangements generally contain multiple products and services. For these condensed consolidated sale arrangements, we account for individual products and services as separate performance obligations if they are distinct, which is if a product or service is separately identifiable from other items in the condensed consolidated package, and if a customer can benefit from it on its own or with other resources that are readily available to the customer. Our System sale arrangements may include a combination of the following performance obligations: system(s), system components, instruments, accessories, and system services.

For arrangements that contain multiple performance obligations, revenue is allocated to each performance obligation based on its relative estimated standalone selling price. When available, standalone selling prices are based on observable prices at which the Company separately sells the products or services; however, due to limited sales to date, standalone selling prices are not directly observable. We estimate the standalone selling price using the market assessment approach considering market conditions and entity-specific factors including, but not limited to, features and functionality of the products and services, geographies, type of customer, and market conditions. We regularly review estimated standalone selling prices and updates these estimates if necessary.

We recognize revenues as the performance obligations are satisfied by transferring control of the product or service to a customer. We generally recognize revenue for the performance obligations as follows:

- System sales. For Systems and System components sold directly to end customers (including those arising from Lease Buyouts), revenue is
  recognized when the Company transfers control to the customer, which is generally at the point when acceptance occurs that indicates customer
  acknowledgment of delivery or installation, depending on the terms of the arrangement. For Systems sold through distributors, for which
  distributors are responsible for installation, revenue is recognized generally at the time of shipment. The Company's System arrangements
  generally do not provide a right of return. The Systems are generally covered by a one-year warranty. Warranty costs were not material for the
  periods presented.
- Instruments and accessories. Revenue from sales of instruments and accessories is recognized when control is transferred to the customers, which generally occurs at the time of shipment, but also occurs at the time of delivery depending on the customer arrangement.
- Service. Service revenue is recognized ratably over the term of the service period as the customers benefit from the service throughout the service period. Revenue related to services performed on a time-and-materials basis is recognized when performed.

We invoice our customers based on the billing schedules in our sales arrangements. Contract assets for the periods presented primarily represent the difference between the revenue that was recognized based on the relative selling price of the related performance obligations and the contractual billing terms in the arrangements. Deferred revenue for the periods presented was primarily related to service obligations, for which the service fees are billed up-front, generally annually. The associated deferred revenue is generally recognized ratably over the service period.

In connection with assets recognized from the costs to obtain a contract with a customer, we have determined that sales incentive programs for our sales team do not meet the requirements to be capitalized as we do not expect to generate future economic benefits from the related revenue from the initial sales transaction.

We enter into lease arrangements with certain qualified customers. Revenue related to arrangements including lease elements are allocated to lease and non-lease elements based on their relative standalone selling prices. Lease elements generally include a System, while non-lease elements generally include instruments, accessories, and services. For some lease arrangements, the customers are provided with the right to purchase the leased System at some point during or at the end of the lease term. In some arrangements lease payments are based on the usage of the System.

In determining whether a transaction should be classified as a sales-type or operating lease, we consider the following terms at lease commencement: (1) whether title of the System transfers automatically or for a nominal fee by the end of the lease term, (2) whether the present value of the minimum lease payments equals or exceeds substantially all of the fair value of the leased System, (3) whether the lease term is for the major part of the remaining economic life of the leased System, (4) whether the lease grants the lessee an option to purchase the leased System that the lessee is reasonably certain to exercise, and (5) whether the underlying System is of such a specialized nature that it is expected to have no alternative use to the Company at the end of the lease term. As of September 30, 2021, all such arrangements have been classified as operating leases.

#### **Income Taxes**

We account for income taxes using the asset and liability method, which requires the recognition of deferred tax assets or liabilities for the temporary differences between financial reporting and tax basis of our assets and liabilities, and for tax carryforwards at enacted statutory rates in effect for the years in which the asset or liability is expected to be realized. The effect on deferred taxes of a change in tax rates is recognized in income during the period that includes the enactment date. In addition, valuation allowances are established when necessary to reduce deferred tax assets and liabilities to the amounts expected to be realized.

We recognize the financial statement benefit of an income tax position only after determining that the relevant taxing authority would more-likely-than-not sustain the position following audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant taxing authority. We recognize interest accrued related to unrecognized tax benefits and penalties in the provision for income taxes.

Tax regulations within each jurisdiction are subject to the interpretation of the related tax laws and regulations and require application of significant judgment. We are subject to U.S. federal and various state and local jurisdictions. Due to our net operating loss carryforwards, we may be subject to examination by authorities for all previously filed income tax returns.

#### **Recent Accounting Pronouncements**

See "Note 2. Summary of Significant Accounting Policies" of the Notes to Consolidated Financial Statements in the Company's Fiscal 2020 Form 10-K, as well as the notes to the condensed consolidated financial statements above in this Form 10-Q, for a full description of recent accounting pronouncements including the respective expected dates of adoption and effects on our Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Operations and Comprehensive Loss.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are a smaller reporting company as defined by Rule 12b-2 of the Exchange Act and are not required to provide the information under this item.

#### Item 4. Controls and Procedures

#### **Disclosure Controls and Procedures**

Our management, with the participation of our principal executive officer and principal financial officer, evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2021. We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow for timely decisions regarding required disclosure. Our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on such evaluation, our Chief Executive Officer and Executive Vice President and Chief Financial Officer concluded that, as of September 30, 2021, our disclosure controls and procedures were effective at a reasonable assurance level.

#### **Changes in Internal Controls Over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2021, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. We have not experienced any material impact to our internal controls over financial reporting despite the fact that some of our employees are working remotely due to the COVID-19 pandemic. We are continually monitoring and assessing the COVID-19 situation on our internal controls to minimize the impact on their design and operating effectiveness.

### PART II. OTHER INFORMATION

Item 1 Legal Proceedings.

None.

#### Item 1A Risk Factors.

Reference is made to the Risk Factors included in our Fiscal 2020 Form 10-K, as supplemented by the following.

### The coronavirus (COVID-19) pandemic continues to negatively impact our operations.

We have facilities and/or customers located in the United States, Israel, Japan, and Italy and a few other locations. All of our facilities are in locations that are subject to, or have been subject to, stay-at-home or shelter-in-place orders that have been re-instated from time to time as pandemic surges occur. A variety of travel restrictions continue to cause delays in our product installation and training activities and are expected to continue. In the first quarter of 2021, elective surgeries were significantly reduced in Europe, Japan, and to some extent in different locations in the United States. These pandemic-related events have negatively impacted our implementation of new leasing arrangements, performance of surgical procedures using the Senhance System in some locations, and our product installation and training activities. In the second quarter of 2021, elective surgeries continued to be cancelled in Japan and the United States. Although we continue to believe such disruptions may be temporary, we cannot assure you that the impact of the COVID-19 pandemic will not have a material impact on our business and financial results.

#### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds.

The following table summarizes the Company's purchases of its common stock for the quarter ended September 30, 2021:

	Issuer Pu	Issuer Purchases of Equity Securities			
	Total Number		Average	Total Number of Shares Purchased as Part of Publicly Announced	Maximum Number of Shares that May Yet be Purchased Under the
	of Shares		Price Paid	Plans or	Plan or
Period	Purchased (1)		per Share	Programs	Programs
July 1 - 31, 2021	5,704	\$	2.92	-	-
August 1 - 31, 2021	-		-	-	-
September 1 - 30, 2021	<u>-</u>		-		-
Total	5,704	\$	2.92	-	-

(1) These amounts consist of 5,704 shares we acquired from employees associated with the withholding of shares to pay certain withholding taxes upon the vesting of stock-based compensation in accordance with the terms of our equity compensation plan that were previously approved by our stockholders and disclosed in our proxy statements. We purchased these shares at their fair market value, as determined by reference to the closing price of our common stock on the vesting date.

#### Item 3 Defaults Upon Senior Securities.

None.

Item 4 Mine Safety Disclosures.

Not applicable.

### Item 5 Other Information.

None.

#### EXHIBITS Item 6.

Exhibit	
No.	Description
3.1	Amended and Restated Bylaws of Asensus Surgical, Inc., effective July 15, 2021 (incorporated by reference to Exhibit 3.1 to the Company's
011	Current Report on Form 8-K filed on July 15, 2021).
10.1 +	Asensus Surgical, Inc. Amended and Restated Incentive Compensation Plan effective as of July 22, 2021 (incorporated by reference to
	Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 23, 2021).
31.1 *	<u>Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).</u>
31.2 *	<u>Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).</u>
32.1 *	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 *	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS *	Inline XBRL Instance Document.
101.SCH* *	Inline XBRL Taxonomy Extension Schema Document.
101.CAL* *	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF* *	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB* *	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE *	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, formatted in Inline XBRL (included in Exhibit 101).

A management contract, compensatory plan or arrangement required to be separately identified. Filed herewith. +

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 3, 2021

Date: November 3, 2021

### Asensus Surgical, Inc.

By: /s/ Anthony Fernando Anthony Fernando

President and Chief Executive Officer

By: <u>/s/ Shameze Rampertab</u>

Shameze Rampertab Executive Vice President and Chief Financial Officer

### SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Anthony Fernando, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of Asensus Surgical, Inc.;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 3, 2021

By: /s/ Anthony Fernando

Anthony Fernando, President and Chief Executive Officer (Principal Executive Officer)

### SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Shameze Rampertab, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of Asensus Surgical, Inc.;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 3, 2021

By: /s/ Shameze Rampertab

Shameze Rampertab Executive Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Anthony Fernando, hereby certify pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and 18 U.S.C. Section 1350, that the Quarterly Report on Form 10-Q of Asensus Surgical, Inc. (the "Company") for the quarterly period ended September 30, 2021 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Anthony Fernando

/s/ Anthony Fernando

Anthony Fernando, President and Chief Executive Officer (Principal Executive Officer)

November 3, 2021

The certification set forth above is being furnished as an Exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Report or as a separate disclosure document of Asensus Surgical, Inc. or the certifying officers.

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Shameze Rampertab, hereby certify pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and 18 U.S.C. Section 1350, that the Quarterly Report on Form 10-Q of Asensus Surgical, Inc. (the "Company") for the quarterly period ended September 30, 2021 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Shameze Rampertab

/s/ Shameze Rampertab

Shameze Rampertab, Executive Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

November 3, 2021

The certification set forth above is being furnished as an Exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Report or as a separate disclosure document of Asensus Surgical, Inc. or the certifying officers.